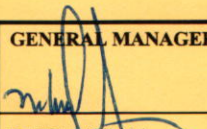
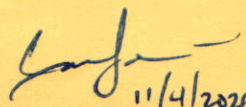
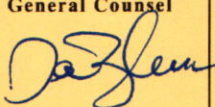
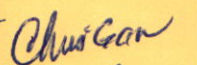
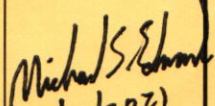




## EXECUTIVE DECISION DOCUMENT

GENERAL MANAGER APPROVAL:  11/10/21		GENERAL MANAGER ACTION REQ'D:		
DATE: 9/9/2021		BOARD INITIATED ITEM: No		
Originator/Prepared by: Sam Le Dept: Operating Support & Review  Signature/Date:  11/4/2021	General Counsel  11/4/2021 [ ]	Controller/Treasurer  11/8/2021 [ ]	District Secretary [ ]	BARC  11/9/2021 [ ]

### Standby Basic Life Support (BLS) @ West Oakland Station

#### PURPOSE:

To request the Board authorize the General Manager to execute Agreement No. 6M9014 to provide Standby Basic Life Support (BLS) Service Level Prehospital Emergency Medical Services for BART's West Oakland Station with Royal Ambulance for a term of three and one-half (3.5) years with two (2) additional one-year options.

#### DISCUSSION:

Since FY 2008, the Transportation Department has secured stand-by paramedic services at either end of the Transbay Tube to reduce train delays caused by passenger illness. These services facilitate the District's ability to meet the Train-On-Time performance standard. Paramedic support is available on non-holiday weekdays during the commute peak travel times of 6:00-10:00 a.m. and 3:00-8:00 p.m. The existing agreement with FALCK Northern Californian Corp. will expire on December 31, 2021.

In keeping with the State Legislature adopted system of regulating emergency medical services, each County designates which companies can provide BLS services in its area. In Alameda County, there are eleven (11) eligible BLS companies:

American Medical Response  
Arcadia Ambulance  
Bay Medic Transportation  
Eagle Ambulance  
Falck Northern California  
Falcon Critical Care Transport



Norcal Ambulance  
Pro Transport-1  
Royal Ambulance  
United Ambulance  
Westmed Ambulance

Eight out of the eleven vendors expressed interest, and the District received three (3) proposals - FALCK, Royal Ambulance and United Ambulance. The United Ambulance proposal was determined to be non-responsive.

- FALCK proposal at \$2,970,550.00
- Royal Ambulance proposal at \$2,476,431.00

Cost includes base 3.5 years and two (2) additional one-year options.

Pursuant to the District's Non-Federal Small Business Program, the District conducted an analysis and determined that there are no Small Businesses certified by the California Department of General Services available for proposing on this Agreement. Therefore, no Small Business Prime Preference was set for this Agreement.

Pursuant to the District's Non-Discrimination Program for Subcontracting, the Availability Percentages for this Agreement are 5.5% for MBEs and 2.8% for WBEs. Royal Ambulance will not be subcontracting any portion of the Work and therefore, the provisions of the District's Non-Discrimination Program for Subcontracting do not apply.

#### **FISCAL IMPACT:**

The EDD proposes a five and one-half (5.5) year contract at a total cost of \$2,476,431 from 01/01/2022 to 06/30/2027. Funds will be budgeted in the Transportation operating budget (Department 0805763 – Operation Support and Review, Account 681300-Professional & Technical Services) as follows:

#### **Proposed Funding:**

*FY22	\$214,758.00
FY 23	\$444,260.00
FY 24	\$444,260.00
FY 25	\$444,260.00
FY 26	\$457,588.00
FY 27	\$471,305.00
TOTAL	\$2,476,431.00



\*Funding for services (01/01/2022 - 06/30/2022) in this Fiscal Year are included in the Department's existing operating budget. Funding for subsequent years will be included in the proposed annual operating budget, which is subject to Board approval.

This action is not anticipated to have any Fiscal Impact on unprogrammed District reserves in the current Fiscal Year.

**ALTERNATIVES:**

Not authorizing the proposed Agreement with Royal Ambulance will end Standby Medical Support Services at West Oakland Station.

**RECOMMENDATION:**

Adoption of the following motion.

**MOTION:**

The General Manager is authorized to enter into Agreement No. 6M9014 with Royal Ambulance to provide stand-by Basic Life Support Services at one (1) West Oakland Station for a term of three and one-half (3.5) years for a total cost of \$1,547,538.00 from January 2022 through June 2025 with the option to renew the Agreement for up to two (2) additional one-year terms for a total five and one-half (5.5) year cost not to exceed \$2,476,431.00, subject to certification by the Controller-Treasurer that funds are available.