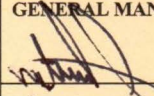
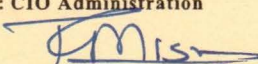
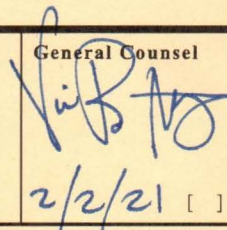
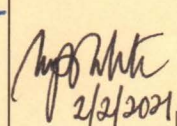
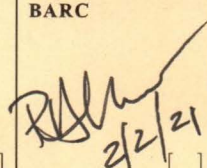




## EXECUTIVE DECISION DOCUMENT

GENERAL MANAGER APPROVAL:  2/3/2021		GENERAL MANAGER ACTION REQ'D:		
DATE: 2/1/2021		BOARD INITIATED ITEM: No		
Originator/Prepared by: Angie West Dept: CIO Administration  Signature/Date: 2/2/2021	General Counsel  2/2/21 [ ]	Controller/Treasurer  2/2/2021 [ ]	District Secretary [ ]	BARC  2/2/21 [ ]

### Information Technology Hardware Agreement with Cornerstone Technologies, for Computer Hardware Devices at BART Headquarters Office Building (Project Number 17HN000)

#### PURPOSE:

To request that the Board authorize the General Manager to execute an information technology hardware and software contract with Cornerstone Technologies for the base quote of \$2,633,121.65 with an option to exercise buying additional equipment for a total amount not to exceed \$2,900,000.

#### DISCUSSION:

This purchase is for the acquisition of District computing devices for the employees at BART Headquarters, 2150 Webster.

The District's standard for individual computing at the new BART Headquarters building is moving away from fixed Desktop computers to modern laptops, monitors, and docking stations. Each laptop will connect to a large 34" curved display with a full-sized keyboard and mouse for ergonomic use. This change will enable employees to make better use of the new collaborative workspaces, give the District greater options for flexible work locations, and provide environmental benefits of less power consumption and less use of paper. This purchase will procure the following:

1. 1300 laptops
2. 1000 monitors
3. 1100 docking stations
4. 800 each full-sized keyboards and mice



5. 130 option quantities of laptops, monitors, docking stations, full-sized keyboards & mice

This purchase is being made through the National Association of State Procurement Officials (NASPO) cooperative purchasing program approved by the Board in 2016.

The staff solicited eight (8) vendors and only received two (2) responses. In evaluating the responses, Staff determined that Cornerstone Technologies offers the lowest cost and most efficient solution for the District. Cornerstone Technologies NASPO ValuePoint number is MNWNC-108, Participating Addendum with the State of California - Contract No. 7-15-70-34-003

NASPO ValuePoint (formerly WSCA-NASPO) is a unified, nationally focused cooperative aggregating the demand of all 50 states, the District of Columbia, and the organized US territories, their political subdivisions, and other eligible entities.

Because the state of California is a partner in this cooperative agreement, its local agencies and districts, including BART, are authorized by California Public Contract Code section 10298 to purchase items from the suppliers awarded contracts by the NASPO ValuePoint Cooperative without further competitive bidding, pursuant to a Master Agreement and a California Participating Addendum.

Pursuant to the District's Non-Discrimination Program for Subcontracting, the Availability Percentages for this Purchase made through the NASPO Cooperative Purchasing Agreement are 2.2% for Minority Business Enterprises (MBEs) and 1.1% for Women Business Enterprises (WBEs). The Quoter, Cornerstone Technologies, will not be subcontracting any portion of the Work and therefore, the provisions of the District's Non-Discrimination Program for Subcontracting do not apply.

Pursuant to the District's Non-Federal Small Business Program, the Office of Civil Rights set a 5% Small Business Prime Preference for this Purchase, made through the NASPO Cooperative Purchasing Agreement, for Small Businesses certified by the California Department of General Services. The lowest responsive Quoter Cornerstone Technologies is a certified Small Business, thus, making it eligible for the Prime Preference. Since the Quoter Cornerstone Technologies is the lowest responsive Quoter, and is eligible for the 5% Small Business Prime Preference, the application of the Prime Preference will not alter the award to the Quoter Cornerstone Technologies.

The Office of General Counsel will approve the Agreement as to form prior to execution.



### **FISCAL IMPACT:**

Funding in the amount of \$2,900,000 for this purchase is included in the total project budget for the 2150 Webster BART Headquarters (BHQ) Project Number 17HN000.

The table below lists funding assigned to the referenced project and is included to track funding history against spending authority. Funds needed to meet this request will be expended from the following source:

Project 17HN000:

Project	Fund	Fund Description	Source	Amount
17HN000	8211	2019A Sales Tax Rev Bonds	BART	227,000,000

As of February 1, 2021, \$227,000,000 is the total budget for this project. BART has expended \$146,353,854 committed \$57,523,499 and reserved \$422,636 to date. This action will commit \$2,900,000 leaving an available fund balance of \$19,800,011 in this fund source for this project.

The Office of the Controller/Treasurer certifies that funds are currently available to meet this obligation.

This action is not anticipated to have any Fiscal Impact on unprogrammed District reserves.

### **ALTERNATIVES:**

Decline to authorize the Agreement through the NASPO program which would require the District to keep older equipment that is obsolete and beyond its warranty period as well as equipment that is approaching or past its useable life which would not be conducive for a productive working environment for District staff.

### **RECOMMENDATION:**

Approve the following motion:

### **MOTION:**

The General Manager or his designee is authorized to execute an information technology hardware and services contract with Cornerstone Technologies for the base quote of \$2,633,121.65 with an option to exercise buying additional equipment for a total amount not to exceed \$2,900,000.00.