



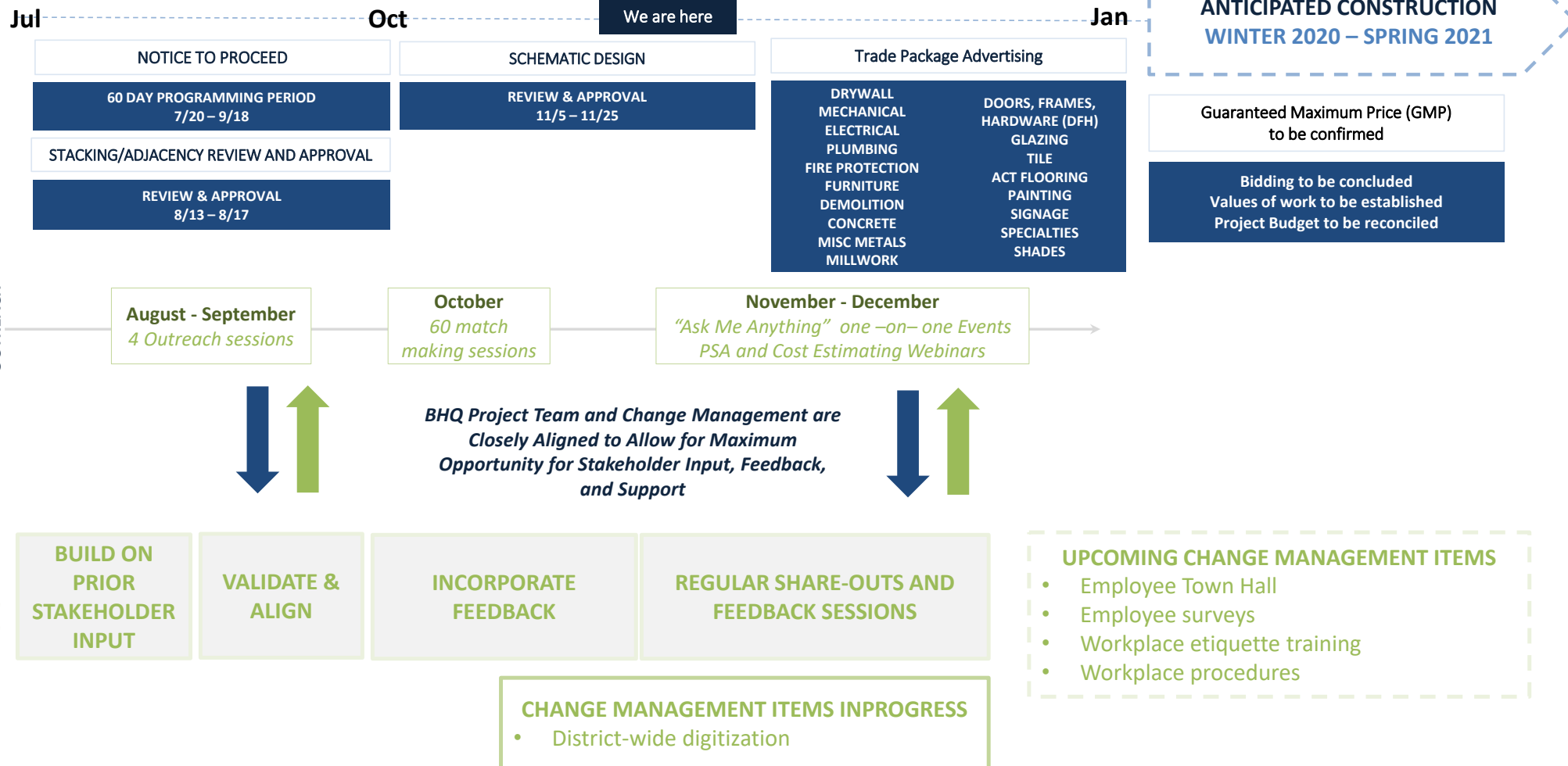
BART Headquarters Update

11/19/2020

Board Presentation



BHQ Project Timeline



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BART NEW OUTREACH EVENTS



Webinar Training Series

- 11/03 PSA Part 1
- 11/12 PSA Part 2
- 11/04 Cost Estimating 1
- 11/13 Cost Estimating 2

Webinars will be recorded and readily available to view on BART's Small Business Support Services' webpage



Ask Me Anything (#AMA) Events

- These AMA events will provide participants with 1-on-1 level assistance with subject matter experts on PSA and Cost Estimating
- These AMA events will occur weekly in the month of November



Trade Package Outreach

- The Office of Civil Rights, through BART's SBSS, will perform targeted outreach for each individual trade package that is publicly bid



BART SB GOAL
(SMALL BUSINESS)

32%

\$18 MIL
CONTRACT VOLUME

BART SB GOALS & OUTREACH EFFORTS

AS OF NOVEMBER 5, 2020

4 OUTREACH MEETINGS

SUCCESSFULLY HELD VIRTUALLY

349 FIRMS

IN ATTENDANCE AT OUTREACH MEETINGS

141 SPECIALTY CONTRACTORS*

IN ATTENDANCE AT OUTREACH MEETINGS

60 MATCHMAKING

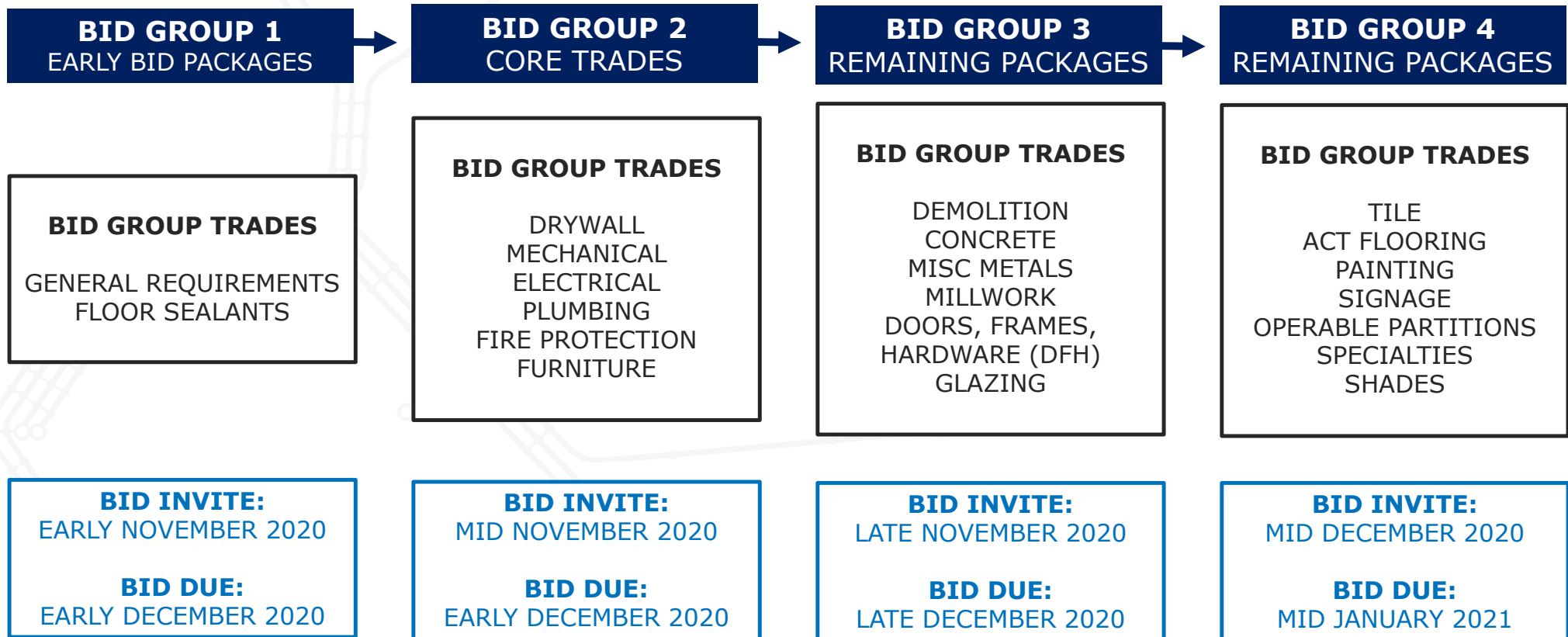
(ONE-ON-ONE) MEETINGS HELD

***19** OF THESE FIRMS ARE CURRENTLY PARTICIPATING IN THE **TURNER SCHOOL OF CONSTRUCTION MANAGEMENT** TRAINING PROGRAM

Turner R1M
BART HEADQUARTERS

BID TIMELINE

AS OF NOVEMBER 5, 2020



TURNER PROJECT GOALS

AS OF NOVEMBER 5, 2020

Turner

TURNER AA GOAL
(AFRICAN AMERICAN
BUSINESSES)

10%

Turner

TURNER MBE GOAL
(MINORITY BUSINESS
ENTERPRISES)

18%

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TURNER WBE GOAL
(WOMEN-OWNED BUSINESS
ENTERPRISES)

9%

CO-HOSTS FOR OUTREACH MEETINGS

- Asian American Contractors Association
- Asian, Inc
- BuildOUT California
- Cervantes Design Associates
- Lowe Consulting
- MARCON Builders
- NAMC

- Priority Architectural Graphics
- Rainbow Chamber Silicon Valley
- Rubecon
- Sacramento Rainbow Chamber of Commerce
- Western Region Minority Supplier Development Council
- Yerba Buena Engineering

OUTREACH COLLABORATORS

- Oakland African American Chamber of Commerce
- San Francisco African American Chamber of Commerce

Turner RIM
BART HEADQUARTERS

TURNER'S EXECUTION PLAN

AS OF NOVEMBER 5, 2020

TURNER'S PLAN TO PROMOTE INCLUSIVE CONSTRUCTION CONTRACTING

- Matchmaking sessions
- Prequalification assistance
- Core Trade partnership and bid package strategies to allow maximum UBE engagement
- Encourage Mentor Protégé agreements
- Training on project controls including safety, estimating, accounting, engineering
- Pre-Bid meetings – In depth review of project goals and requirements
- Enrollment of SB firms in Turner School of Construction Management

Next Steps

- Coordinate with the City of Oakland
- Complete the Design Process
- Advise on subcontractor trade packages
- Review and Approve Subcontractor Packages
- Create Public Design Participation Opportunities for the Board Room