

EXECUTIVE DECISION DOCUMENT

GENERAL MANAGER APPROVAL: On the Color of t		GENERAL MANAGER ACTION REQ'D: BOARD INITIATED ITEM: Yes		
Originator/Prepared by: Christopher Wasilewski Dept: Strategic Engineering Signature Date:	General Counsel What I was a second of the	Controller/Treasurer Applitu Clio/2440 []	District Secretary	BARC
Status: Routed		Date Created: 6/2/2020		

To Request Board Authorization for the General Manager to Award IFB No. 9088 for Aerial Lift Truck, Dump Truck and Stake Trucks

PURPOSE:

To request Board authorization for the General Manager to award IFB No. 9088 to Golden Gate Truck Center, Oakland, CA, in the amount of \$739,967.73 (includes all taxes) for the purchase of Aerial Lift Truck, Dump Truck, and Stake Trucks.

DISCUSSION:

The District needs to replace existing aerial lift truck, dump truck, and stake trucks that are nearing or at the end of their useful life. This equipment is becoming less reliable due to normal deterioration and age, creating increased maintenance costs and an increased maintenance burden. Procuring new construction equipment is essential to providing support for the District's Track, Ground and Structures forces to maintain the system in a state of good repair.

This is a twelve (12) month estimated quantity contract. Pursuant to the terms of the District's standard estimated quantity contract, the District is required to purchase from the supplier a minimum amount of 50% of the contract bid price. Upon Board approval of this contract, the General Manager will also have the authority to purchase up to 150% of the contract bid price, subject to availability of funding.

A notice requesting bids was published on May 8, 2020. On the same day, this solicitation

was uploaded onto the BART Vendor Portal. Bids were opened on May 19, 2020 and two (2) bids were received.

Bidder	Lot Price	Grand Total Including 9.25% Sales Tax
Golden Gate Truck Center Oakland, CA	\$677,316.00	\$739,967.73
Sonsray Machinery * San Leandro, CA	No Pricing Submitted	No Pricing Submitted
Engineer's Estimate		\$852,983.58

^{*}Note: Denotes Non-Responsive Bidder

District staff determined that Sonsray Machinery was nonresponsive due to material defects in its bid. As a result, Golden Gate Truck Center was determined to be the lowest responsive bidder. Golden Gate Truck Center's Bid of \$739,967.73 was found to be fair and reasonable based upon the independent cost estimate and a market survey of qualified suppliers.

The winning Bid from Golden Gate Truck Center, which consist of 5 vehicles (3 different types, all from the same manufacture) is below the Engineer's Estimate by 13.25%. The Engineer's Estimate was based on historical pricing of the existing mixed fleet, plus taking into consideration of price escalation and communication with potential vendors.

The funds shown below in the Capital Fiscal impact statement are allocated for various vehicle or equipment procurements. This funding will be used to support the replacement of the equipment nearing the end of its useful life. The FTA funds are from FY 2015 Capital Improvements, and the 20% match is from FY 2014 Operating Allocation to Capital and the local/regional fund from MTC programs such as Bridge Toll.

This Invitation for Bid (IFB) was advertised pursuant to the District's Disadvantaged Business Enterprise ("DBE") Program requirements. The Office of Civil Rights reviewed the scope of work for this IFB and determined that there were no DBE or SBE subcontracting opportunities; therefore, no DBE or SBE participation goal was set for this IFB.

FISCAL IMPACT:

Funding in the amount of \$739,968 for IFB No. 9088 is included in the total Project budget for FMS #15TD000 – Wayside Equipment.

The table below lists funding assigned to the referenced project and is included to track funding history against spending authority. Funds needed to meet this request will be expended from the following sources:

Fund Group	Amount
BART Operating Allocation to Capital	\$12,166,676
Federal Fund Sources	\$55,172,348
Local Fund Sources	\$3,291,572
Total	\$70,630,596

As of 06/15/2020, \$70,630,596 is the total budget for this project. BART has expended \$46,822,433, committed \$16,692,872, and reserved \$4,182,293 to date. This action will commit \$739,968 leaving an available fund balance of \$2,193,030 in these fund sources for this project.

The Office of the Controller/ Treasurer certifies that funds are currently available to meet this obligation.

This action is not anticipated to have any Fiscal Impact on unprogrammed District Reserves.

ALTERNATIVES:

The Board could reject all Bids. However, by not awarding this contract the District will be unable to fully support critical operating and infrastructure initiatives which will increase the burden on Maintenance in maintaining the system in a good state of repair and likely result in higher maintenance cost and increased downtime of current equipment.

RECOMMENDATION:

It is recommended that the Board adopt the following motion.

MOTION:

The General Manager is authorized to award IFB No. 9088 for Aerial Lift Truck, Dump Truck, and Stake Trucks to Golden Gate Truck Center in Oakland, CA for an amount of \$739,967.73, pursuant to notification to be issued by the General Manager, and subject to compliance with the District's protest procedures, and FTA's requirements related to protest procedures.