



EXECUTIVE DECISION DOCUMENT

GENERAL MANAGER APPROVAL: <i>14 Aug 2019</i> <i>R. M. P.</i>		GENERAL MANAGER ACTION REQ'D:		
DATE: 7/30/2019		BOARD INITIATED ITEM: No		
Originator/Prepared by: Cristiano Torresi Dept: Rolling Stock and Shops	General Counsel <i>[Signature]</i>	Controller/Treasurer <i>[Signature]</i>	District Secretary	BARC <i>[Signature]</i>
Signature/Date: <i>[Signature]</i> 8/9/19	8/12/19 []	8/12/19 []	[]	8.12.2019 []

AWARD OF INVITATION FOR BID NO. 9065, ENCODER ASSEMBLY FOR AC TRACTION MOTORS

PURPOSE: To request Board Authorization to Award Invitation for Bid ("IFB") No. 9065 to ITP Rail Associates, Inc., Avon Connecticut in the amount of \$1,188,592.50 (inclusive of all taxes) for the purchase of Encoder Assembly for AC Traction Motor.

DISCUSSION: The District's fleet currently consists of 439 A2/B2 cars each of which is equipped with 4 AC Traction Motors. The encoder assembly, is mounted on the front of each traction motor and provides a signal which indicates train movement and signals the door system preventing the doors from opening above zero speed. Failure of the encoder results on a locked axle indication causing the train to stop and causing mainline service delays. Based upon the bearing manufacturer's projection the expected life of the encoder is eight (8) years.

This is a two (2) year estimated quantity contract. Pursuant to the terms of the District's standard estimated quantities contract, during the term of the contract, the District is required to purchase from the supplier a minimum of 50 percent of the contract bid price. Upon Board approval of this contract, the General Manager will also have the authority to purchase up to 150 percent of the contract bid price, subject to availability of funding.

A notice requesting bids was published on May 21, 2019 and correspondence was sent to 1 prospective bidder inviting it to view the solicitation on the Vendor Portal. Bids were opened on June 11, 2019 and one bid was received.

Bidder	Units	Unit Price (each)	Total (including all taxes)
ITP Rail Associates, INC Avon, CT.	760	\$ 1,425	\$ 1,188,592.50

Independent Cost Estimate by BART Staff: \$1,165,237.70

The District's Non-Discrimination Program for Subcontracting is not applicable to Invitations for Bid. Accordingly, the Office of Civil Rights did not set Minority Business Enterprise ("MBE") or Women Business Enterprise ("WBE") Availability Percentages for this IFB.

Pursuant to the District's Non-Federal Small Business Program, the Office of Civil Rights set a 5% Small Business Prime Preference for this Contract for Small Businesses certified by the California Department of General Services. ITP Rail Associates is not a certified Small Business and, therefore, is not eligible for the 5% Small Business Prime Preference.

Staff has determined that the only bidder, ITP Rail Associates, INC. submitted a responsive bid. Staff has also determined that the bid pricing is fair and reasonable based upon the Independent Cost Estimate.

FISCAL IMPACT: Funding of \$1,188,592.50 for this procurement will come from Rolling Stock and Shops ("RS&S") Inventory Material Usage Account (#680-010) as materials are procured. Funding for FY20 is included in the operating budget of department #0803622. Funding for FY21, will be requested as part of next year's operating budget cycle and is subject to Board approval. The proposed award of this Contract will not result in any operating costs above the current year's adopted budget. This action is not anticipated to have any fiscal impact on unprogrammed District reserves in the current Fiscal Year. Total funding for this contract in the amount not to exceed 150% of \$1,188,592.50, is based on the following totals by year:

FY20, \$ 594,296.25

FY21, \$ 594,296.25

ALTERNATIVE: The alternative to awarding this Contract would be to reject the Bid and re-advertise the Contract. Staff does not believe that re-advertising the Contract will result in additional bids or lower prices.

RECOMMENDATION: It is recommended that the Board adopt the following motion.

MOTION: The General Manager is authorized to award IFB No. 9065 for the purchase of Encoder Assemblies for Vehicle Traction Motors to ITP Rail Associates, Inc. for the Bid price of \$1,188,592.50 including tax, pursuant to notification to be issued by the General Manager.