



EXECUTIVE DECISION DOCUMENT

GENERAL MANAGER APPROVAL: <div style="border: 1px solid black; padding: 2px; display: inline-block;"> DocuSigned by: <i>Michael Jones</i> <small>47000790F2D7463...</small> </div>		GENERAL MANAGER ACTION REQ'D: Adopt the motion as presented		
DATE: 10/31/2022 11/9/2022		BOARD INITIATED ITEM: No		
Originator/Prepared by: Oliver Martinez Dept: Civil/Structural/Constr. Eng <div style="border: 1px solid black; padding: 2px; display: inline-block;"> DocuSigned by: <i>Oliver Martinez</i> <small>6B2FA3A87CE24CC...</small> </div> Signature/Date: <div style="text-align: right;">11/7/2022</div>	General Counsel <div style="border: 1px solid black; padding: 2px; display: inline-block;"> DocuSigned by: <i>Jana Belan</i> <small>F8FD7B3A73E74E8...</small> </div> <div style="text-align: right;">11/7/2022 []</div>	Controller/Treasurer <div style="border: 1px solid black; padding: 2px; display: inline-block;"> DocuSigned by: <i>Chris Gan</i> <small>EE11C8CEEEA04FD...</small> </div> <div style="text-align: right;">11/7/2022 []</div>	District Secretary <div style="text-align: right;">[]</div>	BARC <div style="border: 1px solid black; padding: 2px; display: inline-block;"> DocuSigned by: <i>Shane Edwards</i> <small>8128A2EB2F014F3...</small> </div> <div style="text-align: right;">11/7/2022 []</div>

IFB No. 9104A BILL HANDLING UNIT REPLACEMENT

PURPOSE:

To obtain Board Authorization for the General Manager to Award Invitation for Bid (“IFB”) No. 9104A to Team One Repair, Inc. Suwanee, Georgia, in the amount of \$3,990,046.24 (includes all taxes) for the purchase of 460 Banknote Recyclers and 1,242 Cashboxes.

DISCUSSION:

These Banknote Recyclers (“BNR”s) and Cashboxes will be purchased as a part of the Bill Handling Unit Replacement project that is tasked with replacing the Bill Note Acceptors (“BNA”s) used districtwide in the ticket vending machines and add fare machines. The existing BNAs allow patrons to pay with \$1 and \$5 bills and receive change in coins but are no longer supported by the manufacturer and are out of production. The new BNRs will allow patrons to pay with bills up to \$20 and receive a mix of bills and coins as change. The proposed agreement would allow the District to replace approximately 414 of the 560 (74%) BNAs currently in service with BNRs. Replaced BNAs will then be added to the District’s stock of spares. The remaining BNAs will be replaced in a later phase of the project if additional funds become available.

A notice requesting bids was published on July 29, 2022. On the same day, this solicitation was uploaded onto the BART Vendor Portal. Correspondence was sent to three prospective bidders inviting them to view the solicitation on the Vendor Portal. Bids were opened on August 30, 2022, and two bids were received.

<u>Bidder</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Grand Total including (10.25% Sales Tax)</u>
Team One Repair	460	\$5,997.08	\$3,041,419.12
	1242	\$692.78	<u>\$948,627.12</u>
			\$3,990,046.24
Crane Payment Innovations	460	\$6,835.05	\$3,466,395.61
	1242	\$855.18	<u>\$1,171,002.25</u>
			\$4,637,397.86
Independent cost estimate by BART staff (excluding sales tax):			\$3,368,580.00

This IFB was advertised pursuant to the District's Disadvantaged Business Enterprise ("DBE") Program requirements. The Office of Civil Rights reviewed the scope of work for this IFB and determined that there were limited DBE subcontracting opportunities; therefore, no DBE participation goal was set for this IFB.

Staff has determined that the apparent low bidder, Team One Repair, submitted a responsive bid. Staff has also determined that the bid pricing is fair and reasonable based on staff's independent cost estimate.

FISCAL IMPACT:

Funding of \$3,990,046 for the award of Invitation to Bid No. 9104A is included in the total Project Budget for FMS #47CJ011 - Bill Handling Unit ("BHU") Replacement.

The table below lists funding assigned to the referenced project and is included to track funding history against spending authority. Funds needed to meet this request will be expended from the following sources:

Fund Group	Fund Description	Amount
FTA	F/G 3012/3025/3609 - Federal Transit Administration	\$4,517,822
BART	F/G 8524/8529/8531 - Capital Improvement Allocation	\$1,129,455
	TOTAL	\$5,647,277

As of 09/06/2022, \$5,647,277 is the total budget for this project. BART has expended \$940,810, committed \$0, and reserved \$0 to date. This action will commit \$3,990,046 leaving an available fund balance of \$716,420 in the fund sources for this project.

The office of Controller/Treasurer certifies that funds are currently available to meet this obligation.

This action is not anticipated to have any Fiscal Impact on unprogrammed District reserves

ALTERNATIVES:

The Board can authorize the General Manager to reject all bids and re-advertise the contract. This is not likely to lead to increased competition or lower prices and would result in delay to the replacement of the existing Bill Note Accepters, which are nearing the end of their useful life.

RECOMMENDATION:

It is recommended that the Board adopt the following motion.

MOTION:

The General Manager is authorized to award IFB No. 9104A for Bill Handling Unit Replacement to Team One Repair, Inc. in the amount of \$3,990,046.24 (includes all taxes), pursuant to notification to be issued by the General Manager and subject to compliance with the District's protest procedures.