

FY23 & FY24 Adopted Operating Budget

BART Accessibility Task Force (BATF)
June 23, 2022



Agenda

FY23 & FY24 Adopted Operating Budget

- Major Changes
- Operating Budget Sources and Uses
- Net Result & Federal Emergency Assistance Need
- Revised Fiscal Runway
- Next Steps & Calendar



FY23 & FY24 Operating Budget – Executive Summary

In FY23 & FY24, BART will continue to deliver reliable, safe, frequent service with a focus on ridership experience

At the same time, BART is also focused on extending the fiscal runway

• Underspending in FY22 will result reduced federal emergency assistance need, extending the fiscal runway

The budget includes a less than CPI fare increase of 3.4% effective July 1, 2022 per Board policy

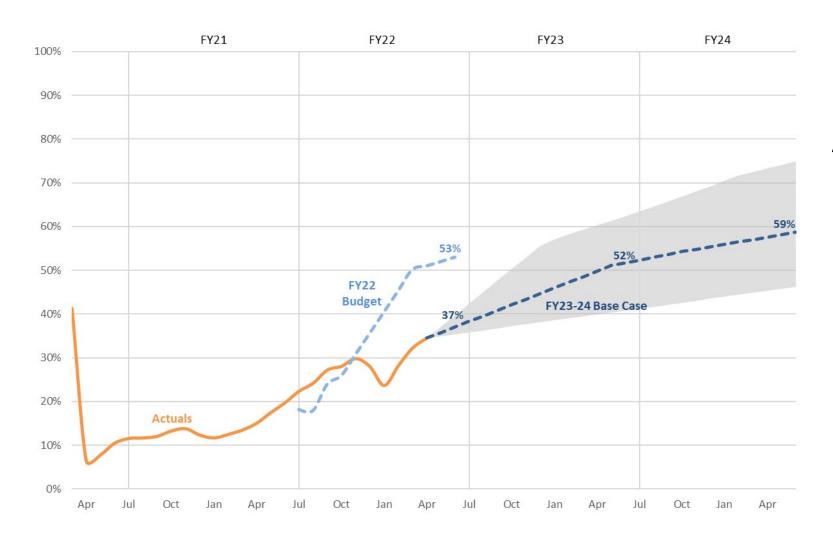
Projected to generate ~\$15M in revenue over FY23 & FY24

The FY23 & FY24 Operating Budget includes several budget process improvements:

- Efforts to reduce budget to actuals variance, notably by reflecting industry-wide and regional hiring challenges
- BART's first two-year budget



FY23 & FY24 Ridership Outlook



Assumes average weekday ridership of:

- ~140,000 by end of FY22
- ~210,000 by end of FY23
- ~240,000 by end of FY24



FY23 & FY24 Operating Revenue

| Operating Revenue | | | | | Prelim to Proposed | | | | Prelim to Proposed | |
|---------------------------|--------------|---------------|-------------|---------------|--------------------|----|-------------|---------------|--------------------|----|
| (\$Millions) | FY22 Adopted | FY22 Forecast | FY23 Prelim | FY23 Proposed | \$ | % | FY24 Prelim | FY24 Proposed | \$ | % |
| Rail Passenger Revenue | 165.9 | 133.5 | 221.7 | 222.1 | 0.4 | 0% | 282.1 | 283.0 | 0.9 | 0% |
| ADA Passenger Revenue | 0.5 | 0.5 | 0.5 | 0.5 | 0.0 | 0% | 0.5 | 0.5 | 0.0 | 0% |
| Parking Revenue | 9.4 | 10.9 | 13.1 | 13.1 | 0.0 | 0% | 14.3 | 14.3 | 0.0 | 0% |
| Other Operating Revenue | 19.9 | 19.6 | 19.4 | 19.4 | 0.0 | 0% | 22.6 | 22.6 | 0.0 | 0% |
| Total - Operating Revenue | 195.7 | 164.5 | 254.8 | 255.2 | 0.4 | 0% | 319.5 | 320.4 | 0.9 | 0% |

- Rail Passenger Revenue includes CPI-based 3.4% fare increase effective July 1, 2022
- FY22 fare revenue projected to be ~\$30-35M (18-21%) below budget
- FY23 preliminary operating revenue budget reflects a 56% increase over FY22 YE estimate. FY24 budget reflects a further 25% increase
- Fare and parking revenue estimates assume base case ridership forecast
- Advertising revenue estimates reflect revised OUTFRONT contract and base case ridership
- Other operating revenue composed mostly of ground lease, telecom / digital railway, concessions



FY23 & FY24 Financial Assistance

| Financial Assistance | | | | | Prelim to | Proposed | | | Prelim to | Proposed |
|--|--------------|---------------|-------------|---------------|-----------|----------|-------------|---------------|-----------|----------|
| (\$Millions) | FY22 Adopted | FY22 Forecast | FY23 Prelim | FY23 Proposed | \$ | % | FY24 Prelim | FY24 Proposed | \$ | % |
| Sales Tax Proceeds | 261.7 | 297.3 | 299.0 | 299.0 | 0.0 | 0% | 306.6 | 306.6 | 0.0 | 0% |
| Property Tax Proceeds | 54.5 | 56.8 | 58.0 | 58.0 | 0.0 | 0% | 61.2 | 61.2 | 0.0 | 0% |
| SFO Ext Financial Assistance | 22.6 | 30.3 | 0.0 | 0.0 | 0.0 | - | 0.0 | 0.0 | 0.0 | - |
| VTA Financial Assistance | 35.2 | 38.1 | 34.3 | 32.7 | (1.6) | -5% | 33.4 | 31.2 | (2.2) | -7% |
| MTC Financial Assistance Clipper Start | 0.6 | 0.1 | 0.2 | 0.3 | 0.1 | 34% | 0.3 | 0.4 | 0.1 | 31% |
| Local & Other Assistance | 7.4 | 10.8 | 6.9 | 9.1 | 2.2 | 33% | 7.0 | 9.3 | 2.3 | 33% |
| State Transit Assistance | 28.4 | 36.2 | 22.7 | 22.7 | 0.0 | 0% | 38.6 | 38.6 | 0.0 | 0% |
| Low Carbon Transit Operations | | | | | | | | | | |
| Program | 4.4 | 4.4 | 10.3 | 10.3 | 0.0 | 0% | 10.3 | 10.3 | 0.0 | 0% |
| Low Carbon Fuel Standard Program | 22.6 | 12.8 | 16.6 | 16.6 | 0.0 | 0% | 16.4 | 16.4 | 0.0 | 0% |
| Total - Financial Assistance | 437.3 | 486.8 | 448.0 | 448.6 | 0.7 | 0% | 473.8 | 474.0 | 0.2 | 0% |

- Sales tax FY22 year-end estimate is ~\$36M (14%) above FY22 budget; lower growth projected for FY23 or FY24 due to economic uncertainty (inflation outlook, strength of durable & consumer goods spending)
- State Transit Assistance reduced by \$15M in FY23 due to a planned fund swap with MTC
- Small decrease in VTA assistance reflects forecast increases in SVBX fares; SFO assistance drops to \$0 after reserve is depleted in FY22



FY23 & FY24 Operating Revenue & Financial Assistance

| Total Traditional Sources | | | | | Prelim to | Proposed | | | Prelim to | Proposed |
|--|--------------|---------------|-------------|---------------|-----------|----------|-------------|---------------|-----------|----------|
| (\$Millions) | FY22 Adopted | FY22 Forecast | FY23 Prelim | FY23 Proposed | \$ | % | FY24 Prelim | FY24 Proposed | \$ | % |
| Operating Revenue | | | | | | | | | | |
| Rail Passenger Revenue | 165.9 | 133.5 | 221.7 | 222.1 | 0.4 | 0% | 282.1 | 283.0 | 0.9 | 0% |
| ADA Passenger Revenue | 0.5 | 0.5 | 0.5 | 0.5 | 0.0 | 0% | 0.5 | 0.5 | 0.0 | 0% |
| Parking Revenue | 9.4 | 10.9 | 13.1 | 13.1 | 0.0 | 0% | 14.3 | 14.3 | 0.0 | 0% |
| Other Operating Revenue | 19.9 | 19.6 | 19.4 | 19.4 | 0.0 | 0% | 22.6 | 22.6 | 0.0 | 0% |
| Subtotal - Operating Revenue | 195.7 | 164.5 | 254.8 | 255.2 | 0.4 | 0% | 319.5 | 320.4 | 0.9 | 0% |
| Financial Assistance | | | | | | | | | | |
| Sales Tax Proceeds | 261.7 | 297.3 | 299.0 | 299.0 | 0.0 | 0% | 306.6 | 306.6 | 0.0 | 0% |
| Property Tax Proceeds | 54.5 | 56.8 | 58.0 | 58.0 | 0.0 | 0% | 61.2 | 61.2 | 0.0 | 0% |
| SFO Ext Financial Assistance | 22.6 | 30.3 | 0.0 | 0.0 | 0.0 | - | 0.0 | 0.0 | 0.0 | - |
| VTA Financial Assistance | 35.2 | 38.1 | 34.3 | 32.7 | (1.6) | -5% | 33.4 | 31.2 | (2.2) | -7% |
| MTC Financial Assistance Clipper Start | 0.6 | 0.1 | 0.2 | 0.3 | 0.1 | 34% | 0.3 | 0.4 | 0.1 | 31% |
| Local & Other Assistance | 7.4 | 10.8 | 6.9 | 9.1 | 2.2 | 33% | 7.0 | 9.3 | 2.3 | 33% |
| State Transit Assistance | 28.4 | 36.2 | 22.7 | 22.7 | 0.0 | 0% | 38.6 | 38.6 | 0.0 | 0% |
| Low Carbon Transit Operations | | | | | | | | | | |
| Program | 4.4 | 4.4 | 10.3 | 10.3 | 0.0 | 0% | 10.3 | 10.3 | 0.0 | 0% |
| Low Carbon Fuel Standard Program | 22.6 | 12.8 | 16.6 | 16.6 | 0.0 | 0% | 16.4 | 16.4 | 0.0 | 0% |
| Subtotal - Financial | | | | | | | | | | |
| Assistance | 437.3 | 486.8 | 448.0 | 448.6 | 0.7 | 0% | 473.8 | 474.0 | 0.2 | 0% |
| Total - Traditional Sources | 633.0 | 651.2 | 702.7 | 703.8 | 1.1 | 0% | 793.3 | 794.4 | 1.1 | 0% |

- Total operating revenue budget (excluding federal assistance) increases 11% in FY23 and 13% in FY24
- Sales tax remains largest single regular revenue source



FY23 & FY24 Labor Expense

| Labor & Benefits | | | | | Prelim to | Proposed | | | Prelim to | Proposed |
|-----------------------------------|--------------|---------------|-------------|---------------|-----------|----------|-------------|---------------|-----------|----------|
| (\$Millions) | FY22 Adopted | FY22 Forecast | FY23 Prelim | FY23 Proposed | \$ | % | FY24 Prelim | FY24 Proposed | \$ | % |
| Wages | 506.0 | 430.2 | 493.3 | 482.2 | (11.1) | -2% | 507.5 | 500.2 | (7.3) | -1% |
| Overtime | 48.4 | 77.6 | 70.8 | 70.8 | 0.0 | 0% | 70.8 | 70.8 | 0.0 | 0% |
| CalPERS Pension | 115.5 | 107.2 | 127.9 | 128.0 | 0.0 | 0% | 127.1 | 127.2 | 0.2 | 0% |
| Other Retirement Benefits | 13.9 | 11.5 | 14.3 | 14.4 | 0.1 | 1% | 14.3 | 14.5 | 0.2 | 1% |
| Active Employee Medical Insurance | 84.5 | 70.0 | 88.0 | 88.7 | 0.7 | 1% | 87.4 | 88.4 | 1.0 | 1% |
| Retiree Medical | 44.0 | 44.0 | 45.7 | 45.7 | 0.0 | 0% | 47.0 | 47.0 | 0.0 | 0% |
| Workers' Compensation | 17.3 | 17.3 | 17.2 | 17.2 | 0.0 | 0% | 17.2 | 17.2 | 0.0 | 0% |
| Capital Reimbursement Wages | (137.5) | (96.8) | (143.8) | (146.6) | (2.8) | 2% | (144.9) | (148.2) | (3.4) | 2% |
| Capital Fringe | (67.7) | (67.8) | (71.9) | (73.7) | (1.8) | 3% | (71.8) | (73.9) | (2.1) | 3% |
| Capital Overtime | 0.0 | (27.1) | (22.4) | (22.4) | 0.0 | 0% | (22.4) | (22.4) | 0.0 | 0% |
| Other Labor* | 25.3 | 22.2 | 27.6 | 28.0 | 0.4 | 1% | 27.7 | 28.1 | 0.5 | 2% |
| Total - Labor | 649.7 | 588.3 | 646.8 | 632.2 | (14.6) | -2% | 659.9 | 649.0 | (10.9) | -2% |

^{*}Other labor includes Vision, Dental, Medicare, Life Insurance, Disability, Unemployment, Meal and Uniform Allowances, Temp Help, and Employee Wellness Benefits

- FY23 vacancy rate adjusted from 7.5% in Preliminary Budget to 10% in Proposed Budget; FY24 vacancy rate adjusted from 5.5% in Preliminary Budget to 7.5% in Proposed Budget
 - Reflects current hiring challenges
- Pension cost increase driven by Unfunded Actuarial Liability (UAL) payments
- Increase in capital reimbursements reflects additional capital-funded positions



FY22 to FY23 Budgeted FTE Changes

| | FY22 to FY23 F | TE Summary | | |
|-----------------------|----------------|------------|--------------|---------|
| | Operating | Capital | Reimbursable | Total |
| FY22 Adopted Budget | 3,409.5 | 983.6 | 39.5 | 4,432.6 |
| FY22 to FY23 Changes | | | | |
| Removals | (4.6) | - | - | (4.6) |
| Funding Conversions | 31.7 | (31.7) | - | - |
| Midyear Additions | 20.6 | 33.4 | 2.0 | 56.0 |
| Technical Adjustments | 12.7 | 9.5 | 1.0 | 23.2 |
| New Positions | 15.5 | 55.0 | - | 83.0 |
| Total Changes | 75.9 | 66.2 | 3.0 | 157.6 |
| FY23 Proposed Budget | 3,485.4 | 1,049.8 | 42.5 | 4,577.7 |

- Additional positions converted from capital to operating funding
- New Positions:
 - 3 Operating positions for compliance
 - Hiring authority for 25 positions in Transportation with 6 months funding in FY23 and annualizing to full-year funding in FY24 (FTE impact in FY23 is 12.5; 25 in FY24)
 - 55 Capital positions for Fleet of the Future (FOTF) modifications and Computer Based Train Control (CBTC) development



FY23 & FY24 Non-Labor Expense

| Non-Labor | | | | | Prelim to | Proposed | | | Prelim to | Proposed |
|-----------------------------------|--------------|---------------|-------------|---------------|-----------|----------|-------------|---------------|-----------|----------|
| (\$Millions) | FY22 Adopted | FY22 Forecast | FY23 Prelim | FY23 Proposed | \$ | % | FY24 Prelim | FY24 Proposed | \$ | % |
| Clipper, Ticket Sales & Bank Fees | 8.8 | 3.9 | 8.0 | 8.0 | 0.0 | 0% | 9.4 | 9.4 | 0.0 | 0% |
| Insurance | 9.2 | 10.2 | 9.7 | 9.7 | 0.0 | 0% | 9.7 | 9.7 | 0.0 | 0% |
| Materials & Supplies | 46.1 | 47.1 | 46.6 | 47.5 | 0.9 | 2% | 46.6 | 46.6 | 0.0 | 0% |
| Professional & Technical Fees | 42.9 | 38.9 | 50.1 | 49.7 | (0.4) | -1% | 50.1 | 49.6 | (0.4) | -1% |
| Repairs & Maintenance | 9.2 | 10.0 | 11.0 | 11.3 | 0.3 | 3% | 11.2 | 11.5 | 0.3 | 3% |
| Rent | 6.3 | 4.2 | 4.1 | 4.1 | 0.0 | 0% | 4.1 | 4.1 | 0.0 | 0% |
| Power | 48.9 | 48.7 | 52.7 | 52.7 | 0.0 | 0% | 54.4 | 54.4 | 0.0 | 0% |
| ADA Paratransit | 14.0 | 14.0 | 16.7 | 16.7 | 0.0 | 0% | 19.6 | 19.6 | 0.0 | 0% |
| Purchased Transportation | 12.4 | 7.3 | 12.7 | 12.7 | 0.0 | 0% | 13.0 | 13.0 | 0.0 | 0% |
| Utilities | 8.0 | 7.3 | 8.1 | 8.6 | 0.6 | 7% | 8.3 | 8.9 | 0.5 | 7% |
| Other Miscellaneous | 4.1 | 5.9 | 6.9 | 6.9 | 0.0 | 0% | 4.6 | 4.6 | 0.0 | 0% |
| Total - Non-Labor | 209.9 | 197.6 | 226.5 | 227.8 | 1.3 | 1% | 230.9 | 231.3 | 0.4 | 0% |

- Non-labor base budget reset to FY21 actual spending levels, with adjustments made for:
 - Service level needs (power, fuel, materials & supplies)
 - Regulatory & compliance needs (election costs, paratransit, some licenses & fees)
- Funding for restroom attendants at 4 stations added to FY23 & FY24 (may be transferred to labor budget during budget period based on staffing levels)



FY23 & FY24 Debt Service & Allocations

| Debt Service & Allocations | | | | | Prelim to Proposed | | | | Prelim to Proposed | |
|------------------------------------|--------------|---------------|-------------|---------------|--------------------|------|-------------|---------------|--------------------|------|
| (\$Millions) | FY22 Adopted | FY22 Forecast | FY23 Prelim | FY23 Proposed | \$ | % | FY24 Prelim | FY24 Proposed | \$ | % |
| Debt Service | 57.2 | 57.2 | 59.9 | 59.9 | 0.0 | 0% | 60.1 | 60.1 | 0.0 | 0% |
| Capital Reinvestment | 56.3 | 59.7 | 44.6 | 46.5 | 1.9 | 4% | 45.3 | 45.3 | (0.0) | 0% |
| Priority Capital Projects/Programs | 34.0 | 34.0 | 33.0 | 33.0 | 0.0 | 0% | 64.0 | 64.0 | 0.0 | 0% |
| Sustainability | 0.0 | 0.0 | 8.8 | 6.4 | (2.4) | -28% | 8.7 | 6.4 | (2.3) | -27% |
| Other | 1.6 | 1.6 | 1.6 | 1.6 | 0.0 | 0% | 1.7 | 1.7 | 0.0 | 0% |
| Pension | 10.0 | 10.0 | 10.0 | 10.0 | 0.0 | 0% | 10.0 | 10.0 | 0.0 | 0% |
| Total - Debt Service & Allocations | 159.1 | 162.5 | 158.0 | 157.4 | (0.6) | 0% | 189.8 | 187.5 | (2.3) | -1% |

- Sustainability allocation restored (not included in FY21 or FY22 adopted budgets) but reduced from Preliminary Budget numbers due to reduced projections of FY22 Low Carbon Fuel Standard (LCFS) credit sales
- Additional one-time allocation of \$1.9M in FY23 included in Capital Reinvestment to fund underground restroom re-openings



FY23 & FY24 Total Expense

| Total Uses | | | | | Prelim to | Proposed | | | Prelim to | Proposed |
|------------------------------------|--------------|---------------|-------------|---------------|-----------|----------|-------------|---------------|-----------|----------|
| (\$Millions) | FY22 Adopted | FY22 Forecast | FY23 Prelim | FY23 Proposed | \$ | % | FY24 Prelim | FY24 Proposed | \$ | % |
| Labor | 649.7 | 588.3 | 646.8 | 632.2 | (14.6) | -2% | 659.9 | 649.0 | (10.9) | -2% |
| ADA Paratransit | 14.0 | 14.0 | 16.7 | 16.7 | 0.0 | 0% | 19.6 | 19.6 | 0.0 | 0% |
| Purchased Transportation | 12.4 | 7.3 | 12.7 | 12.7 | 0.0 | 0% | 13.0 | 13.0 | 0.0 | 0% |
| Power | 48.9 | 48.7 | 52.7 | 52.7 | 0.0 | 0% | 54.4 | 54.4 | 0.0 | 0% |
| Other Non-Labor | 134.6 | 127.6 | 144.3 | 145.7 | 1.3 | 1% | 144.0 | 144.4 | 0.4 | 0% |
| Subtotal - Operating Expense | 859.6 | 785.8 | 873.2 | 860.0 | (13.2) | -2% | 890.8 | 880.3 | (10.5) | -1% |
| Debt Service | 57.2 | 57.2 | 59.9 | 59.9 | 0.0 | 0% | 60.1 | 60.1 | 0.0 | 0% |
| Capital Reinvestment | 56.3 | 59.7 | 44.6 | 46.5 | 1.9 | 4% | 45.3 | 45.3 | (0.0) | 0% |
| Priority Capital Projects/Programs | 34.0 | 34.0 | 33.0 | 33.0 | 0.0 | 0% | 64.0 | 64.0 | 0.0 | 0% |
| Other | 0.0 | 0.0 | 8.8 | 6.4 | (2.4) | -28% | 8.7 | 6.4 | (2.3) | -27% |
| Allocation to LCFS Reserves | 1.6 | 1.6 | 1.6 | 1.6 | 0.0 | 0% | 1.7 | 1.7 | 0.0 | 0% |
| Allocations to Pension Trust | 10.0 | 10.0 | 10.0 | 10.0 | 0.0 | 0% | 10.0 | 10.0 | 0.0 | 0% |
| Subtotal - Debt Service & | | | | | | | | | | |
| Allocations | 159.1 | 162.5 | 158.0 | 157.4 | (0.6) | 0% | 189.8 | 187.5 | (2.3) | -1% |
| Total - Uses | 1,018.7 | 948.4 | 1,031.2 | 1,017.4 | (13.8) | -1% | 1,080.6 | 1,067.8 | (12.8) | -1% |

- FY22 expense forecast is \$70.3M below FY22 Adopted Budget
 - \$61.4M attributed to labor underspending, primarily due to unfilled positions
 - \$8.9M attributed to miscellaneous non-labor categories
- Total FY23 Proposed Budget comparable to FY22 Adopted Budget



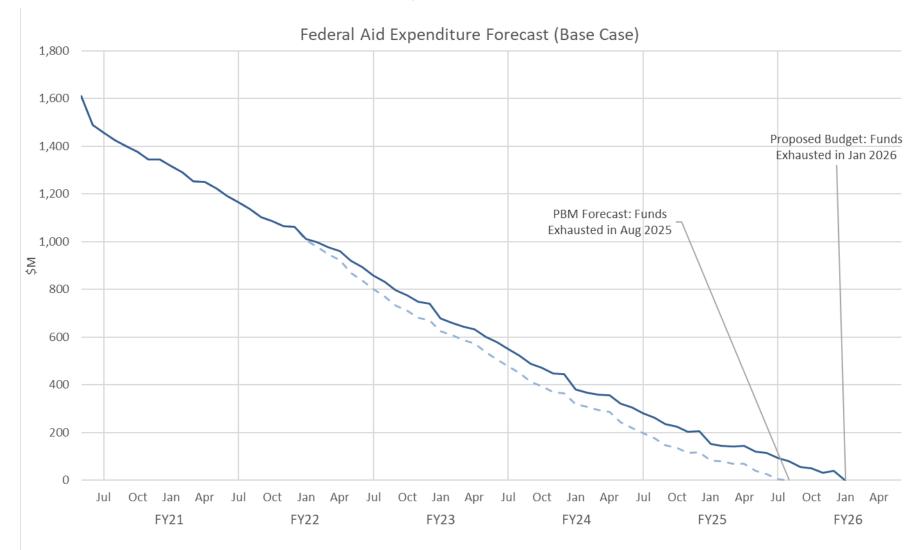
FY23 & FY24 Net Result & Federal Emergency Assistance Need

| Federal Assistance Need | | | | | Prelim to | Proposed | | | Prelim to | Proposed |
|-------------------------------------|--------------|---------------|-------------|---------------|-----------|----------|-------------|---------------|-----------|----------|
| (\$Millions) | FY22 Adopted | FY22 Forecast | FY23 Prelim | FY23 Proposed | \$ | % | FY24 Prelim | FY24 Proposed | \$ | % |
| Operating Revenue | 195.7 | 164.5 | 254.8 | 255.2 | 0.4 | 0% | 319.5 | 320.4 | 0.9 | 0% |
| Financial Assistance | 437.3 | 486.8 | 448.0 | 448.6 | 0.7 | 0% | 473.8 | 474.0 | 0.2 | 0% |
| Total Traditional Sources | 633.0 | 651.2 | 702.7 | 703.8 | 1.1 | 0% | 793.3 | 794.4 | 1.1 | 0% |
| Operating Expense | 859.6 | 785.8 | 873.2 | 860.0 | (13.2) | -2% | 890.8 | 880.3 | (10.5) | -1% |
| Debt Service & Allocations | 159.1 | 162.5 | 158.0 | 157.4 | (0.6) | 0% | 189.8 | 187.5 | (2.3) | -1% |
| Total Uses | 1,018.7 | 948.4 | 1,031.2 | 1,017.4 | (13.8) | -1% | 1,080.6 | 1,067.8 | (12.8) | -1% |
| Net Result Before Federal Emergency | | | | | | | | | | |
| Assistance | (385.7) | (297.1) | (328.5) | (313.6) | 14.9 | -5% | (287.3) | (273.4) | 13.9 | -5% |
| Federal Emergency Funding | 385.7 | 297.1 | 328.5 | 313.6 | (14.9) | -5% | 287.3 | 273.4 | (13.9) | -5% |

- Net FY22 revenue and expense projections show reduction of \$85.1M in federal emergency assistance need
- Projected FY22 variance from budget will be used to extend fiscal runway
- ~\$305M of emergency federal assistance expected to remain after FY24
- Fiscal runway projected to end in mid-FY26



BART's Fiscal Runway



- Forecasted projects
 ~\$305M of federal aid
 available after FY24
- In the base case scenario, federal funding now covers projected deficits until January 2026



Changes Since Budget Adoption

- September 2022 50% off fare promotion
- District negotiating with BART's labor unions over potential pay increases
- > Each of these will impact the District's fiscal runway



Discussion

