



EXECUTIVE DECISION DOCUMENT

GENERAL MANAGER APPROVAL:		DocuSigned by: <i>Michael Jones</i> 47000790F2D7463...		GENERAL MANAGER ACTION REQ'D: n/a	
DATE: 3/30/2026		4/16/2026		BOARD INITIATED ITEM: No	
Originator/Prepared by: Johanna Montilla - Contractor Dept: OCIO		General Counsel		Chief Financial Officer	
DocuSigned by: <i>Johanna Montilla</i> 27158D481AAFA0B		DocuSigned by: <i>Amelia Sandoval-Smith</i> 2528C067C44147D...		Signed by: <i>Joseph Beach</i> 7D9A7C6E7348456...	
Signature/Date: 4/15/2026		4/15/2026		DocuSigned by: <i>Robert Franklin</i> AFF4529E1F0D45C...	
[]		[]		DocuSigned by: <i>Pamela Herlihy</i> 3BB24D65B8724F5...	
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Procurement with Transource Services Corporation, a National Association of State Procurement Officials Provider, for Firewall hardware, software licensing, and related maintenance, support, and training services, Agreement 6M4937

PURPOSE:

To request Board authorization for the General Manager to enter into a three-year Enterprise License Agreement (“ELA”) with Transource Services Corp. (“Transource”), an authorized reseller of Fortinet products, to provide hardware, software licensing, maintenance, support, and training services for the District’s Fortinet firewall hardware in an amount not to exceed \$535,105.58.

DISCUSSION:

This request seeks authority to enter into a three-year Enterprise License Agreement (“ELA”) to provide comprehensive 24/7 maintenance and support, for Fortinet hardware, software licenses, and related training support. The ELA will ensure continuous system reliability, cybersecurity protection, and access to necessary software updates and technical support. This transaction will safeguard sensitive data, maintain business continuity, support regulatory compliance, and mitigate financial and reputational risk to the District. Transource, an authorized Fortinet reseller, will provide the required licensing, equipment, maintenance, support and associated training services.

The procurement will be made through the National Association of State Procurement Officials (NASPO) cooperative purchasing program approved for purchase of software

services by the Board in 2016. NASPO ValuePoint (formerly WSCA NASPO) is a cooperative purchasing program, aggregating the demand of all 50 states, the District of Columbia and the organized US territories, their political subdivisions and other eligible entities.

Because the State of California participates in the NASPO program, its local agencies and districts, including BART, are authorized by California Public Contract Code section 10298 to purchase items from the suppliers' awarded contracts by NASPO without further competitive bidding if there is California state participation in the specified negotiated NASPO contract. This procurement will be pursuant to the ValuePoint Master Agreement Number 23022 and the State of California Participating Addendum Number 7-23-70-55-08, expiring June 30, 2028. The procurement will be from Transource, an authorized reseller of Fortinet.

Pursuant to the District’s Disadvantaged Business Enterprise (“DBE”) Program, the Office of Civil Rights is utilizing DBE-neutral efforts for this NASPO ValuePoint agreement. Therefore, no DBE goal was set for this NASPO ValuePoint agreement.

The Office of General Counsel will approve the contract as to legal form prior to execution.

FISCAL IMPACT:

Funding in the amount of \$535,105.58 for the General Manager to execute a contract with Transource are broken down by the sources listed below:

Funding Sources				
Project	Project Description	Fund Group	Fund Description	Amount
63EA010	Network	BART	Capital	10,764,919
	Infrastructure Refresh		Allocations	
79HL101	Police & Admin	Federal	FTA	425,000
	Network Upgrade		CA-2025-138	
79HL101	Police & Admin	BART	Capital	106,250
	Network Upgrade		Allocations	
Total Project Funding				11,296,169

As of March 26, 2026, the table below lists the current budget for the projects:

Project	Budget	Expense	Encumbrance	Pre-Encumbrance	Available Budget
63EA010	10,764,919	7,914,914	218,450	46,990	2,584,565
79HL101	531,250	0	0	0	531,250
Total Budget	11,296,169	7,914,914	218,450	46,990	3,115,815

The total budget for these projects is \$11,296,169. BART has expended \$7,914,914, committed \$281,450, and reserved \$46,990 to date. This action will commit \$535,105.58 leaving an available fund balance of \$2,580,709.42, in the fund sources for this project.

The Office of the Chief Financial Officer certifies that funds are currently available to meet this obligation.

This action is not anticipated to have any Fiscal Impact on unprogrammed District reserves.

Proposed Project Funding:

63EA010	Capital Allocations	\$155,218.00
79HL001	Capital Allocations (Grant Funds)	\$379,887.58
	TOTAL Amount	\$535,105.58

ALTERNATIVES:

The District could choose not to implement the information technology hardware, software licenses, and related maintenance and training support services, leaving the District at greater exposure of malicious cyber-attacks.

RECOMMENDATION:

It is recommended that the Board adopt the following motion:

MOTION:

The General Manager or his designee is authorized to execute a license agreement for information technology hardware, software licenses, and related training support services from Transource, a reseller of Fortinet products, using NASPO Agreement No. 23022 for a 3-year duration in an amount not to exceed \$535,105.58.