



## EXECUTIVE DECISION DOCUMENT

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| <b>GENERAL MANAGER APPROVAL:</b> <div style="float: right; border: 1px solid black; padding: 2px;">             DocuSigned by:<br/> <i>Michael Jones</i><br/> <small>47000790F2D7463...</small> </div>                                                                                                                  |                                                                                                                                                                                                                                                      | <b>GENERAL MANAGER ACTION REQ'D:</b>                                                                                                                                                                                                            |                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                  |
| <b>DATE:</b> 6/24/2026      8/6/2026                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                      | <b>BOARD INITIATED ITEM:</b> Yes                                                                                                                                                                                                                |                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                  |
| <b>Originator/Prepared by:</b> Monina Salonga<br><b>Dept:</b> CIO Administration<br><br><b>Signature/Date:</b> <div style="float: right; border: 1px solid black; padding: 2px;">             DocuSigned by:<br/> <i>Monina Salonga</i><br/> <small>230638236DDC465</small><br/>             7/29/2026           </div> | <b>General Counsel</b><br><br><div style="float: right; border: 1px solid black; padding: 2px;">             DocuSigned by:<br/> <i>Amelia Sandoval-Smith</i><br/> <small>2528C067C44147D...</small><br/>             7/29/2026 [ ]           </div> | <b>Chief Financial Officer</b><br><br><div style="float: right; border: 1px solid black; padding: 2px;">             Signed by:<br/> <i>Joseph Beach</i><br/> <small>7D9A7C6E7348456...</small><br/>             7/29/2026 [ ]           </div> | <b>District Secretary</b><br><br><div style="float: right; border: 1px solid black; padding: 2px;">             DocuSigned by:<br/> <i>Robert Franklin</i><br/> <small>AFF4529E1F0D45C...</small><br/>             8/6/2026 [ ]           </div> | <b>BARC</b><br><br><div style="float: right; border: 1px solid black; padding: 2px;">             Signed by:<br/> <i>Michael Eisenman</i><br/> <small>E94AA3F2053E473...</small><br/>             7/30/2026 [ ]           </div> |

### Change Order for 6M4817 HASTUS Maintenance and Support Services Agreement from Giro Inc.

#### PURPOSE:

To obtain Board authorization for the General Manager, or his designee, to execute a Change Order with Giro Inc. to extend HASTUS application system maintenance and support services for one (1) year in an amount not to exceed \$174,866, with four (4) additional single-year options to renew, for a total not-to-exceed amount of \$966, 244.

#### DISCUSSION:

The District uses HASTUS to develop train schedules, build weekly work assignments for train operators, station agents and foreworkers, and to enable such employees to electronically bid on their choice of shift, holidays and vacation. HASTUS improves business processes to ensure accurate, safe and error-free train schedules.

In November 2022, the District and Giro Inc. entered into Agreement No. 6M4817 to upgrade the District's scheduling system and commence four-year maintenance and support services, at an amount not to exceed \$855,000. This proposed Change Order will extend the subscription and support services for a single base year, along with four (4) additional single-year options to renew.

Giro Inc. (Giro) provides licensing, maintenance and support services for the HASTUS software application. Since initially deploying the HASTUS system, the District has invested substantial time, money, and staff resources over multiple years to implement, configure, customize, integrate, and optimize the HASTUS system to meet the District's unique and complex transit scheduling, crew management, and bidding needs. If BART were

to award a similar agreement instead to another vendor, the District would be forced to either stay on an unsupported version of HASTUS or transition to a competing scheduling system. Either option would result in substantial duplication of costs that are not expected to be recovered through competition, which include re-analysis, re-configuration, and re-customization of all scheduling rules, constraints, and optimization logic to match BART's specific operational and contractual requirements, re-development or re-integration of interfaces with BART's other enterprise systems, re-migration and validation of current and historical scheduling/operational data, extensive re-training of staff on new workflows, processes, and tools, re-creation of custom reports, dashboards, and operational tools that have already been built and refined for HASTUS, as well as significant staff time, project management effort, and potential disruptions to service planning and daily operations during the transition. These one-time transition and re-implementation costs would far exceed any potential annual savings that might be achieved through a competitive procurement for these services.

The Office of General Counsel will approve the Change Order as to form prior to execution.

#### **FISCAL IMPACT:**

Last year's maintenance and support service cost was \$128,597.00. The subject EDD proposes up to five (5) years of maintenance services. The first year amounts to a total cost of \$133,741 for software support services from August 29, 2026 – August 28, 2027. The cost for software maintenance and support services increases by approximately 5% for each year. Funds for software maintenance will be budgeted in the Office of the Chief Information Officer operating budget (Dept 0504464, Account 681355). The funds for additional maintenance days of support will be budgeted in the Operations Planning operating budget (Dept 0804791, Account 681300) as follows:

| Fiscal Year | Amount    | Funding Source                                                         |
|-------------|-----------|------------------------------------------------------------------------|
| FY 27       | \$133,741 | OCIO OPG Budget, Acct #: 681355 for maintenance and support            |
| FY 27       | \$ 41,125 | Ops Planning, Acct#: 681300 for additional maintenance days of support |
| FY 28*      | \$140,428 | OCIO OPG Budget, Acct #: 681355 for maintenance and support            |
| FY 28*      | \$ 43,181 | Ops Planning, Acct#: 681300 for additional maintenance days of support |
| FY 29*      | \$147,449 | OCIO OPG Budget, Acct #: 681355 for maintenance and support            |
| FY 29*      | \$ 45,340 | Ops Planning, Acct#: 681300 for                                        |

|               |           |                                                                        |
|---------------|-----------|------------------------------------------------------------------------|
|               |           | additional maintenance days of support                                 |
| FY 30*        | \$154,822 | OCIO OPG Budget, Acct #: 681355 for maintenance and support            |
| FY 30*        | \$ 47,607 | Ops Planning, Acct#: 681300 for additional maintenance days of support |
| FY 31*        | \$162,563 | OCIO OPG Budget, Acct #: 681355 for maintenance and support            |
| FY 31*        | \$ 49,988 | Ops Planning, Acct#: 681300 for additional maintenance days of support |
| Total FY27-31 | \$966,244 |                                                                        |

**\* Option Years**

Funding for support services in this Fiscal Year are included in the Department's existing operating budget. Funding for subsequent years will be included in the proposed annual operating budget, which is subject to Board approval.

The Office of the Chief Financial Officer certifies that funds are currently available to meet this obligation.

This action is not anticipated to have any Fiscal Impact on un-programmed District reserves in the current Fiscal Year.

**ALTERNATIVES:**

Decline to authorize the execution of this agreement. HASTUS support services will be terminated. The District will not have access to Giro Inc. software and assistance necessary to keep systems running efficiently for business operations.

**RECOMMENDATION:**

Approve the following motion:

**MOTION:**

The General Manager, or his designee, is authorized to execute a Change Order with Giro Inc. to extend the HASTUS system maintenance and support services for one (1) year in an amount not to exceed \$174,866, with four (4) additional single-year options to renew for a total not-to-exceed amount of \$966,244.