



EXECUTIVE DECISION DOCUMENT

GENERAL MANAGER APPROVAL:		GENERAL MANAGER ACTION REQ'D:		
DocuSigned by: <i>Michael Jones</i> 47000790F2D7463...				
DATE: 9/17/2025 10/2/2025		BOARD INITIATED ITEM: No		
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Authorization to Modify Agreement No. 6M6150, Management Services to Operate BART's Bike Facilities, and Agreement No. 6M6151, Bike Locker and Bike Station Kiosk Maintenance

PURPOSE:

To obtain Board authorization for the General Manager or his designee to negotiate and execute modifications to Agreement 6M6150, with BikeHub, and Agreement 6M6151 with eLock Technologies.

DISCUSSION:

BART's secure bike parking program includes nine Bike Stations and approximately 1,900 BikeLink eLockers, which together parked nearly 160,000 bikes in 2024. Six BART stations have "self-park" (BikeLink) Bike Stations, and three have valet Bike Stations featuring a small retail and repair operation. Electronic, on-demand BikeLink lockers are present at 38 stations. Operation and maintenance of the District's Bike Stations and eLockers is supported by two contracts, 6M6150 and 6M6151, with BikeHub and eLock, respectively.

BikeHub, a Small Business certified by the California Department of General Services, has operated BART's Bike Stations under Agreement 6M6150 since November 1, 2021. BikeHub's scope of services includes bike parking operations at all BART attended and self-park Bike Stations, security and theft response, marketing and informational programs, facility maintenance, and operation of retail and bike repair services. This five-year contract, which ends on October 31, 2026, has a total value of \$2.8 million, with the final year accounting for \$604,877 of the total.

eLock is also a Small Business certified by the California Department of General Services and has maintained BART's BikeLink electronic bicycle lockers and self-park Bike Station entry kiosks under Agreement 6M6151 since August 1, 2021. eLock's scope of services includes maintenance of the District's BikeLink lockers and Bike Station kiosks, software licenses and locker relocations. This five-year contract, which ends on July 31, 2026, has a total value of \$1.3 million, with the final year accounting for \$284,000 of the total.

Due to BART's current financial uncertainty, staff anticipates that initiating a new procurement for BART's secure bike parking service agreements at a later time, when the District has greater clarity on its financial outlook, will result in a more competitive bidding environment and allow adequate time for a thorough procurement process. Staff recommends extending the base agreements for Bike Hub and eLock through FY27, with one additional option year for each contract, through FY28.

In addition to extending the BikeHub and eLock agreements, staff also seeks to modify their scopes to add operation and maintenance of a new self-park Bike Station at Lafayette Station, beginning as soon as spring 2026. The City of Lafayette is leading construction of this new facility and a parallel project, the Lafayette Town Center Pathway. Together, the two projects will provide significant station access and placemaking improvements for customers walking and biking between the BART station and downtown Lafayette. Upon completion, BART will own, operate and maintain the new Bike Station, and the City will own, operate and maintain the pathway and accompanying assets (landscaping, public art, paving, etc.).

BART's Office of the General Counsel will review and approve the agreement modifications and any related documents as to form.

FISCAL IMPACT:

The first row of Table 1 below summarizes the estimated costs of extending BART's Bike Station operations contract with BikeHub for 20 months (8 months extension with an option year) and adding operations of the Lafayette Bike Station starting in fourth quarter of FY26. The total estimated cost of the proposed modifications to agreement 6M6150 is just over \$1.1 million.

The second row of Table 1 below summarizes the upper end of the estimated costs of extending BART's BikeLink maintenance contract with eLock for 23 months (11 months extension with an option year) and adding the Lafayette Bike Station. eLock has agreed to discount locker maintenance costs, which are billed on a per-space basis, by 50% as long as systemwide BART ridership remains below 50% of pre-pandemic levels and by 25% as long as ridership remains below 75% of 2019. The total estimated undiscounted cost of the proposed modifications to agreement 6M6151 is just over \$480,000.

The total estimated undiscounted cost of extending both agreements is approximately \$1.6

million.

Table 1: Total Estimated Costs of Modifications to Both Agreements

Agreement/Vendor	FY26*	FY27**	FY28	Total
6M6150/BikeHub	\$4,653	\$436,631	\$667,996	\$1,109,280
6M6151/eLock	\$1,250	\$229,419	\$249,571	\$480,240
TOTAL	\$5,903	\$666,050	\$917,567	\$1,589,520

*FY26 costs reflect addition of a new Bike Station at Lafayette.

**FY27 BikeHub costs, excluding Lafayette, are for 8 months since the current contract expires October 31, 2026, and FY27 eLock costs are for 11 months since the current contract expires July 31, 2026.

The cost to BART for the Bike Hub and eLock contracts was budgeted in the FY26 Adopted Budget within the Customer Access and Accessibility Department (Department #1102492) under accounts 681301 and 681300, respectively. Funding for FY27 and FY28 will be included in the proposed annual operating budgets, which are subject to Board approval. This action is not anticipated to have any fiscal impact on unprogrammed District reserves in the current Fiscal Year.

ALTERNATIVES:

The alternative is to not modify the two existing agreements and proceed with initiating the procurement process for both services prior to the end of their respective terms, without the benefit of understanding BART's fiscal situation in FY27 and FY28.

RECOMMENDATION:

It is recommended that the Board adopt the following motion.

MOTION:

The General Manager or his designee is authorized to negotiate and execute 1) modifications to Agreement 6M6150 with BikeHub of Alameda, CA, to expand the scope to include operation of the Lafayette bike station and to extend the term through FY27 (June 30, 2027), with an option to extend through FY28 (June 30, 2028), in an amount not to exceed \$1.11

million; and 2) modifications to Agreement 6M6151 with eLock Technologies (eLock) of Berkeley, CA, to expand the scope to include maintenance of an additional bike station entry kiosk and to extend the term through FY27 (June 30, 2027), with an option to extend through FY28 (June 30, 2028) in an amount not to exceed \$480,240.