



## EXECUTIVE DECISION DOCUMENT

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| <b>GENERAL MANAGER APPROVAL:</b> <div style="float: right; border: 1px solid black; padding: 2px; margin-top: 5px;">             DocuSigned by:<br/> <i>Michael Jones</i><br/>             47000790F2D7463...           </div>                                                                                      |                                                                                                                                                                                                                                                                        | <b>GENERAL MANAGER ACTION REQ'D:</b>                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                   |
| <b>DATE:</b> 10/30/2025      11/25/2025                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                        | <b>BOARD INITIATED ITEM:</b> Yes                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                   |
| <b>Originator/Prepared by:</b> Angie West<br><b>Dept:</b> OCIO<br><br><b>Signature/Date:</b> <div style="float: right; border: 1px solid black; padding: 2px; margin-top: 5px;">             DocuSigned by:<br/> <i>Angie West</i><br/>             B32313CF204147A...<br/>             11/21/2025           </div> | <b>General Counsel</b><br><br><div style="float: right; border: 1px solid black; padding: 2px; margin-top: 5px;">             DocuSigned by:<br/> <i>Amelia Sandoval-Smith</i><br/>             2528C067C44147D...<br/>             11/21/2025    [ ]           </div> | <b>Chief Financial Officer</b><br><br><div style="float: right; border: 1px solid black; padding: 2px; margin-top: 5px;">             Signed by:<br/> <i>Joseph Beach</i><br/>             7D9A7C6E7348456...<br/>             11/21/2025    [ ]           </div> | <b>District Secretary</b><br><br><div style="float: right; border: 1px solid black; padding: 2px; margin-top: 5px;">             DocuSigned by:<br/> <i>Robert Franklin</i><br/>             AFF4529E1F0D45C...<br/>             11/25/2025    [ ]           </div> | <b>BARC</b><br><br><div style="float: right; border: 1px solid black; padding: 2px; margin-top: 5px;">             DocuSigned by:<br/> <i>Pamela Herlihy</i><br/>             3BB24D65B8724F5...<br/>             11/21/2025 [ ]           </div> |

### Extension of Agreement No. 6M4607, with PayPal/Braintree, Mobility as a Service (MaaS) - Payment Processor

#### PURPOSE:

To request that the Board authorize the General Manager to extend Agreement No. 6M4607 with PayPal/Braintree for one (1) year, in the amount not to exceed \$800,000, subject to adjustment based on actual transaction volume, for payment processing services that allow BART to charge a customer's credit or debit card for various digital products and services across multiple channels (e.g., mobile app and website).

#### DISCUSSION:

The District's Mobility as a Service (MaaS) Program requires payment processing, collection and reporting services for parking payment and other transactions across various digital channels. These services also provide back-office financial details to BART Parking Program, Paratransit Contactless Payment offering, and the BART Treasury Department to support refunds, chargebacks, and account reconciliation. Payment processing services play a critical role in BART's Official App, Paratransit Contactless Payment App, and Airport Employee Discount Program because the service enables customers to easily pay for services using a smartphone or website.

On December 6, 2018, the Board authorized the award of Agreement No. 6M4607 to PayPal/Braintree. A Notice to Proceed was issued on January 17, 2019. The procurement covered all required software licenses and maintenance services through January 17, 2023. On December 1, 2022, the District extended the contract for another two-years, through January 17, 2025. The District has invested heavily to integrate and

deploy PayPal Payment as a Service into the MaaS environment, which has been tested for security, load, and penetration. PayPal has made a number of customizations and enhancements to meet BART requirements. Updates to and usage of the PayPal/Braintree Payment as a Service are proprietary and are incorporated into the services provided to the District.

This service agreement extension provides the District with pricing, based on transaction volume, to access the PayPal/Braintree payment processing engine for the one-year contract period and for licensing, maintenance, and support.

The Office of General Counsel will approve the Change Order as to form prior to execution. The Procurement Department will review this Agreement to confirm compliance with the District's procurement standards.

**FISCAL IMPACT:**

The subject EDD proposes a one-year contract at a total cost of \$800,000, subject to adjustment based on actual transaction volume, from 1/17/2026 through 1/17/2027. Funds will be budgeted in the Office of the CFO operating budget (Cost Center 0302320 - Credit/Debit Fare Program, Account 602026 - Credit Card and Interchange Fees).

Funding for subsequent years will be set according to revenue estimates included in the proposed annual operating budget, which is subject to Board approval. This action is not anticipated to have any Fiscal Impact on unprogrammed District reserves in the current Fiscal Year.

**ALTERNATIVES:**

Do not authorize the execution of a Change Order to extend the Agreement term. PayPal payment and maintenance services would be terminated. The District would need to secure another platform to support the payment services for MaaS. If services are not extended, BART parking and paratransit payments in the BART Official App and the Paratransit Contactless Payment App will not function, creating substantial reputational and financial risk for the District.

**RECOMMENDATION:**

Approve the following motion:

**MOTION:**

The General Manager or his designee is authorized to extend Agreement No. 6M4607 with PayPal/Braintree for one (1) year, in an amount not to exceed \$800,000, subject to

adjustment based on actual transaction volume, for payment processing services.