

## **EXECUTIVE DECISION DOCUMENT**

GENERAL MANA	GER APPROVAL:	— DocuSigned by:  Michael Jones  —47000790F2D7463	GENERAL MANAGER No	ACTION REQ'D:	
<b>DATE:</b> 8/23/2024 9/5/2024		BOARD INITIATED ITEM: No			
Originator/Prepared by: Cristiano Torresi		General Counsel	Controller/Treasurer	District Secretary	BARC
Dept: Strategic A	dministrative Group	DocuSigned by:	DocuSigned by:		DocuSigned by:
Signature/Date:	Cristiano Torresi	Amelia Sandoval	Schiffiz Gan EE11C8CEEEA04FD		Shane Edward 8128A2EB2F014F3
Signature/Date.	9/3/2024	9/3/2024 [ ]	9/3/2024 [ ]	[ ]	9/3/2024 [ ]

## AWARD OF IFB 9136 - CUSTOM DOUBLE ENDED CARTS

**PURPOSE:** To request Board authorization for the General Manager to award Invitation for Bid ("IFB") No. 9136 to RKU Distributing Inc. ("RKU"), Redding, CA, in the amount of \$2,811,907.50 (inclusive of all taxes), for thirty (30) custom double ended utility carts.

**DISCUSSION:** Our fleet of double-ended utility carts, in service for nearly two decades, is showing significant wear and tear and have exceeded their operational lifespan. These carts have been rigorously used, operating over 16 hours daily due to the RS&S shops' roundthe-clock schedule

As the carts age, finding replacement parts has become increasingly challenging. The outdated battery and electric motor systems have exceeded their lifespan, leading to frequent breakdowns. Some carts are now irreparable.

Investing in new double-ended utility carts will ensure employee safety and maintain production levels. This upgrade is crucial for our workers to carry out their tasks efficiently and safely.

A notice requesting bids was published on March 22, 2024. On the same day, this solicitation was uploaded onto the BART Vendor Portal. Correspondence was sent to two (2) prospective bidders inviting them to view the solicitation on the Vendor Portal. A total of eight (8) prospective bidders downloaded the solicitation. Bids were opened on May 21, 2024, and three (3) bids were received.

Bidder

**Bid Total** 

**Grand Total including 10.75% Sales Tax** 

RKU Distributing	\$2,538,968.40	\$2,811,907.51
Toyota Material Handlin	g \$2,438,850.00	\$ 2,701,026.38
Pape Material Handling	\$2,629,941.00	\$ 2,912,659.66

Independent cost estimate by BART staff: \$2,673,000.00

Pursuant to the District's Non-Federal Small Business Program, the Office of Civil Rights set a 5% Small Business Prime Preference for this Invitation for Bid for Small Businesses certified by the California Department of General Services. The Bidder RKU Distributing, Inc. is a certified Small Business making it eligible for the 5% Small Business Prime Preference for evaluation purpose.

Pursuant to the District's Non-Discrimination Program for Subcontracting, the Availability Percentages for this Invitation for Bid are 2.2% for Minority Business Enterprises (MBEs) and 1.1% for Women-owned Business Enterprises (WBEs). The Bidder RKU Distributing, Inc. will not be subcontracting any portion of the work; therefore, the District's Non-Discrimination Program for Subcontracting does not apply.

Staff has determined that the apparent low bidder, RKU Distributing Inc. has submitted a responsive bid. Staff has also determined that the bid pricing is fair and reasonable based upon the independent cost estimate and other bids submitted.

The Office of the General Counsel will approve the Agreement as to form.

**CAPITAL FISCAL IMPACT:** Funding in the amount of \$2,811,907.50 for the procurement of double ended utility carts is included in the total Project budget for FMS No. 79NB001. The table below lists funding assigned to the referenced project and is included to track funding history against spending authority. Funds needed to meet this request will be expended from the following sources:

Source	Fund Description	Amount
BART	Operating Capital Allocation	12,141,346.23
	Total:	12,141,346.23

As of August 14, 2024, \$12,141,346.23 is the total budget for this project. BART has expended \$3,988,265.91, committed \$928,100.65, and reserved \$561,105.12 to date. This action will commit \$2,811,907.50, leaving an available fund balance of \$3,851,967.05 in the fund sources for this project. The Office of Controller/Treasurer certifies that funds are currently available to meet this obligation.

This action is not anticipated to have any Fiscal Impact on unprogrammed District reserves.

**ALTERNATIVES:** The alternative to awarding this Contract would be to reject all bids and re-advertise the Contract. Staff does not believe that re-advertising the Contract will result in lower prices.

**RECOMMENDATION:** It is recommended that the Board adopt the following motion.

**MOTION:** The General Manager is authorized to award IFB No. 9136 for double ended utility carts to RKU Distributing Inc., Redding, CA, in the amount of \$2,811,907.50 (inclusive of all taxes), pursuant to notification to be issued by the General Manager, subject to compliance with District's Protest Procedures.