



EXECUTIVE DECISION DOCUMENT

GENERAL MANAGER APPROVAL: DocuSigned by: <i>Michael Jones</i> 47000790F2D7463...		GENERAL MANAGER ACTION REQ'D: Yes		
DATE: 6/11/2025 6/20/2025		BOARD INITIATED ITEM: No		
Originator/Prepared by: Manimegala Muthu Dept: PM/CM - Facilities Signature/Date: DocuSigned by: <i>Randall Purvis</i> 31D9A5AF1BA74B7 6/18/2025	General Counsel DocuSigned by: <i>Amelia Sandoval</i> 2528C067C44147D... 6/18/2025 []	Chief Financial Officer Signed by: <i>Stephen Beach</i> 7D9A7C6E7348456... 6/18/2025 []	District Secretary DocuSigned by: <i>Robert Franklin</i> AFF4529E1F0D45C... 6/20/2025 []	BARC DocuSigned by: <i>Shane Edwards</i> 8128A2EB2F014F3... 6/19/2025 []

For Action: (Operating) Darktrace Software Subscription Renewal

PURPOSE:

To obtain Board authorization for the General Manager, or his designee, to execute a Purchase Order of a software as a service subscription ("SaaS") from SSP Data, Inc. ("SSP"), an authorized reseller for Darktrace, Inc. ("Darktrace") to address autonomous threat detection and response capabilities, enable real-time identification and containment of cyber threats across BART's network infrastructure, in an amount not-to-exceed \$421,293.69 over three (3) years.

DISCUSSION:

BART's Operation Technology network infrastructure requires continuous, adaptive security to support transit operations. Purchase of the Darktrace SaaS is essential to maintain autonomous cyber threat detection and response capabilities across BART's digital environment. Darktrace uses self-learning Artificial Intelligence (AI) to monitor real-time network, cloud, email, and endpoint activity, enabling the identification and neutralization of novel threats. Darktrace helps ensure the resilience and integrity of mission-critical systems essential for the District's operations.

Darktrace is not available for direct purchase by end users and must be procured through authorized resellers. The District engaged with three (3) authorized resellers provided by Darktrace to solicit proposals for Darktrace products and subsequently determined that SSP offered the most competitive pricing option.

Proposer	Amount
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Converge Technology Solutions	\$434,368.23
SHI International Corp.	\$485,251.14
SSP Data, Inc.	\$421,293.69

Pursuant to the District's Non-Federal Small Business Program, the Office of Civil Rights set a 5% Small Business Prime Preference for this Agreement for Small Businesses certified by the California Department of General Services (DGS). It was determined that there were no certified Small Businesses among the responsive proposers identified as preferred resellers of Darktrace software, and therefore, the Small Business Prime Preference is not applicable.

A Purchase Order that is acceptable to Procurement shall be reviewed for compliance with the District's procurement standards. The Office of General Counsel shall approve as to legal form.

FISCAL IMPACT:

The subject EDD proposes a three-year term with a total cost from the operating fund of \$421,293.69 beginning July 1, 2025. The Office of Infrastructure Delivery operating budget (Department 0802821-Communications & Controls, Account 681355-Software & Tech Support) will fund the Agreement including the following estimated expenditures by fiscal year:

Description	Amount
FY26 (July 1, 2025 – June 30, 2026)	\$ 140,431.23
FY27 (July 1, 2026 – June 30, 2027)	\$ 140,431.23
FY28 (July 1, 2027 – June 30, 2028)	\$ 140,431.23
TOTAL	\$ 421,293.69

Funding for the Agreement in Fiscal Year 2026 is available from the Department's operating budget for the FY26 budget. Funding for subsequent years will be included in the proposed annual operating budget, which is subject to Board approval.

The Office of the Chief Financial Officer certifies that funds are currently available to meet this obligation for Fiscal Year 2026.

This action is not anticipated to have any Fiscal Impact on unprogrammed District reserves.

ALTERNATIVES:

The District could choose not to purchase the SaaS subscription, potentially resulting in

lapses of cyber threat detection and response capabilities, that could lead to possible service disruptions, data breaches, and noncompliance with cybersecurity standards.

RECOMMENDATION:

It is recommended that the Board adopt the following motion.

MOTION:

The General Manager, or his designee, is authorized to execute a Purchase Order to obtain SaaS from SSP Data, Inc., an authorized reseller for Darktrace, Inc., to address autonomous threat detection and response capabilities, enabling real-time identification and containment of cyber threats across BART's network infrastructure, in an amount not-to-exceed \$421,293.69 over three (3) years.