



EXECUTIVE DECISION DOCUMENT

GENERAL MANAGER APPROVAL: DocuSigned by: <i>Michael Jones</i> 47000790F2D7463...		GENERAL MANAGER ACTION REQ'D: Yes		
DATE: 8/4/2025 9/4/2025		BOARD INITIATED ITEM: No		
Originator/Prepared by: Shawn Jackson Dept: Financial Analysis & Admin Signature/Date: DocuSigned by: <i>Shawn Jackson</i> 971CD0F02B7A4A5... 8/27/2025	General Counsel DocuSigned by: <i>Amelia Sandoval</i> 2528C067C44147D... 8/27/2025 []	Chief Financial Officer Signed by: <i>Shirley Beach</i> 7D9A7C6E7348456... 8/28/2025 []	District Secretary DocuSigned by: <i>Robert Franklin</i> AFF4529E1F0D45C... 9/4/2025 []	BARC DocuSigned by: <i>Shane Edwards</i> 8128A2EB2F014F3... 8/28/2025 []

Award of Contract No. 6M3745 Train Operators Uniform

PURPOSE:

To request Board Authorization for the General Manager to award Contract No. 6M3745, for the procurement of Train Operators Uniforms to Galls LLC.

DISCUSSION:

The District's current collective bargaining agreement with Amalgamated Transit Union Local 1555 requires that the District provide train operators with uniforms on an annual basis. The uniform items requested in the contract reflect items chosen by the joint union/management uniform committee.

This is a three (3) year estimated quantity contract with two (2) - one (1) year options. Pursuant to the terms of the District's standard estimated quantity Contract, the District is required to purchase a minimum of seventy five percent (75%) of the Contract bid price during the term of the Contract. Upon Board approval of this Contract, the General Manager will have authority to purchase up to one hundred and twenty five percent (125%) of the Contract Bid price, subject to available funding.

This was a two-step sealed Bid process that required evaluation of technical Bids first, followed by price Bid opening. The District published the Contract Book with a notice requesting Bids on the BART vendor portal April 18, 2025, and on April 21, 2025 in various newspapers. The Notice to Bidders was sent to thirty- four (34) prospective Bidders. Three (3) Bids were received. Staff evaluated the technical Bids first and only those Bidders whose

technical qualification Bid passed all the required minimum technical requirements were determined by the District to be responsive and to have their price Bid opened in Step Two. Two (2) qualified price Bids were opened on July 22, 2025.

Galls LLC Price - \$2,581,730.60

Murphy & Hartelius Price - \$4,870,184.92

Independent cost estimate by BART staff - \$2,663,031.00

Pursuant to the Invitation to Bid, Bids were evaluated on the basis of the total Bid Price. Staff determined that the Galls LLC submitted the lowest Bid that was responsive to the requirements of the Contract Book. Staff also determined upon review of the Galls LLC business experience and financial capabilities that the Bidder is responsible, and that its Bid Price of \$2,581,730.60 is fair and reasonable based on the independent cost estimate.

Pursuant to the District's Non-Federal Small Business Program, the Office of Civil Rights set a 5% Small Business Prime Preference for this Contract for Small Businesses certified by the California Department of General Services. The lowest responsive Bidder, Galls LLC, is not a certified Small Business and, therefore, is not eligible for the 5% Small Business Prime Preference.

FISCAL IMPACT:

This EDD proposes a base of three (3) years with two (2), one (1) year options at a total cost of \$2,581,730.60 from FY26 to FY30. FY26 funds are provided in the approved budget in the Transportation operating budget (Department 0805763 - Operation Support and Review, Account 502190 - Uniform Allowance). Funding for subsequent years will be included in the proposed annual operating budget, which is subject to Board Approval.

FY26 - \$624,619.50

FY27 - \$395,901.20

FY28 - \$411,814.95

FY29 - \$703,357.10

FY30 - \$446,037.85

Total - \$2,581,730.60

ALTERNATIVES:

Reject the Bid and re-advertise the Contract. This, however, is not likely to lead to increased competition or lower prices and will result in a delay in the District meeting its obligation to provide uniforms per the collective bargaining agreement.

RECOMMENDATION:

Adoption of the following motion.

MOTION:

The General Manager is authorized to Award Contract No. 6M3745 for the procurement of Train Operator Uniforms, to Galls LLC for the Bid price of \$2,581,730.60, including all applicable taxes, pursuant to notification to be issued by the General Manager, subject to the District's Protest Procedures.