



EXECUTIVE DECISION DOCUMENT

GENERAL MANAGER APPROVAL: DocuSigned by: <i>Michael Jones</i> 47000790F2D7463...		GENERAL MANAGER ACTION REQ'D: Yes		
DATE: 11/3/2025 11/25/2025		BOARD INITIATED ITEM: No		
Originator/Prepared by: Shawn Jackson Dept: Financial Analysis & Admin Signature/Date: DocuSigned by: <i>Shawn Jackson</i> 971CD0F02B7A4A5... 11/19/2025	General Counsel DocuSigned by: <i>Amelia Sandoval</i> 2528C067C44147D... 11/19/2025 []	Chief Financial Officer Signed by: <i>Shirley Beach</i> 7D9A7C6E7348456... 11/19/2025 []	District Secretary DocuSigned by: <i>Robert Franklin</i> AFF4529E1F0D45C... 11/25/2025 []	BARC DocuSigned by: <i>Shane Edwards</i> 8128A2EB2F014F3... 11/20/2025 []

Award of Contract No. 6M3744A Station Agent & Foreworker Uniform

PURPOSE:

To request Board Authorization for the General Manager to award Contract No. 6M3744A, for the procurement of Station Agent & Foreworker Uniforms to Galls LLC.

DISCUSSION:

The District's current collective bargaining agreement with Amalgamated Transit Union Local 1555 requires that the District provide Station Agents & Foreworkers with uniforms on an annual basis. The uniform items requested in that agreement reflect items chosen by the joint union/management uniform committee.

This Contract is for the procurement of uniforms for Station Agents and Foreworkers. The procurement utilized a two-step sealed Bid process that required evaluation of Technical Bids first, followed by Price Bid opening. The District posted the Contract Book on the BART vendor portal, emailed a Notice to Bidders to various Vendors, and published ads in various newspapers, on September 17, 2025. Two Bids were received on October 14, 2025. Staff evaluated the Technical Bids first, and only those Bidders whose Technical Qualification Bid passed all the required minimum technical requirements of the Contract Book were determined by the District to be responsive, and to have their Price Bid opened in Step Two. One qualified Price Bid was opened on October 21, 2025.

Galls LLC Price - \$3,291,821.00

Independent Cost Estimate by BART Staff - \$5,004,889.00

Pursuant to the Invitation To Bid, Price Bids were evaluated on the basis of the total Bid Price submitted. Staff determined that Galls LLC submitted the lowest Bid Price of \$3,291,821.00, which was deemed responsive to the requirements of the Contract Book. Staff also determined that, upon review of Galls LLC's business experience and financial capabilities, Galls LLC is a responsible Bidder and that its Bid Price of \$3,291,821.00, is fair and reasonable based on the Independent Cost Estimate.

Pursuant to the District's Non-Federal Small Business Program, the Office of Civil Rights set a 5% Small Business Prime Preference for this Contract for Small Businesses certified by the California Department of General Services. The only responsive Bidder, Galls LLC, is not a certified Small Business and, therefore, is not eligible for the 5% Small Business Prime Preference."

This is an estimated quantity contract with two (2) options to renew. Pursuant to the terms of the District's standard estimated quantity Contract, the District is required to purchase a minimum of seventy five percent (75%) of the Contract Bid price during the term of the Contract. Upon Board approval of this Contract, the General Manager will have authority to purchase up to one hundred and twenty five percent (125%) of the Contract Bid price, subject to available funding.

FISCAL IMPACT:

This EDD proposes a total cost of \$3,291,821.00, from FY26 to FY30. FY26 funds are provided in the approved budget in the Transportation operating budget (Department 0805763 - Operation Support and Review, Account 502190 - Uniform Allowance). Funding for subsequent years will be included in the proposed annual operating budget, which is subject to Board Approval.

FY26 - \$840,681.00

FY27 - \$467,626.50

FY28 - \$489,106.00

FY29 - \$959,314.50

FY30 - \$535,093.00

Total - \$3,291,821.00

ALTERNATIVES:

Reject the Bid and re-advertise the Contract. This, however, is not likely to lead to increased competition or lower prices and will result in a delay in the District meeting its obligation to provide uniforms per the collective bargaining agreement.

RECOMMENDATION:

Adoption of the following motion.

MOTION:

The General Manager is authorized to Award Contract No. 6M3744A for the procurement of Station Agent & Foreworker Uniforms, to Galls LLC, with two options to renew, for the Bid price of \$3,291,821.00, including all applicable taxes, pursuant to notification to be issued by the General Manager, and subject to the District's Protest Procedures.