# SAN FRANCISCO BAY AREA RAPID TRANSIT DISTRICT

#### **MEMORANDUM**

TO: Board of Directors DATE: October 3, 2025

FROM: General Manager

**SUBJECT:** FY25 Fourth Quarter and Year-End Financial Report (QFR)

## **Executive Summary**

This package contains BART's Fiscal Year 2025 (FY25) Year-End Financial Report (July 2024 – June 2025).

The District's net operating result was balanced through the fourth quarter (Q4) of FY25 due to the continued use of federal and state emergency assistance funds allocated through the American Rescue Plan Act (ARPA) and the SB 125 Transit Program. These funds enabled the District to cover a \$314.4 million (M) operating deficit (the difference between revenues and expenses incurred) over the twelve months of July 1, 2024 to June 30, 2025. BART ended FY25 by using \$13.8M less emergency assistance than budgeted. Those funds will be carried over into FY26 to offset deficits.

The District experienced above-budget operating revenues, primarily driven by ridership growth and investment income, though some sources (notably commercial communications revenue, ground leases, sales tax, and State Transit Assistance) came in under budget. On the expense side, BART spent more than budgeted on labor; though improvements have been made since FY24, the District continues to struggle to fully recover the cost of all reimbursable capital hours worked by staff. Non-labor costs generally stayed under budget for the year, offsetting a large deposit into the Liability Reserve to fund anticipated legal liabilities.

BART's capital spending ended FY25 14.5% below budget. A share of the variance was driven by the adjustments noted above. The FY25 budget was lower than the FY24 capital budget due to more rigorous cost forecasting and cashflow management.

The District's cash position as of June 30, 2025, remains healthy, with over \$1.05B in cash and investments directly managed by the District. As BART draws down emergency assistance, this number will decline. Outstanding debt, secured by property taxes in the three BART District counties and the operating budget remained steady.

The most recent CalPERS valuation for BART's Miscellaneous and Safety retirement plans as of June 30, 2024, showed an increase in funded ratio of 2.8% and 1.7% respectively. Though the Retiree Health Benefit Trust (RHBT) funding level increased as of June 30, 2025, BART's decision to preserve cash flexibility by deferring contributions to the RHBT is expected to reduce its funded level by June 30, 2026.

## Ridership

Ridership totaled 52.7M exits through Q4 FY25, 1.9% above budget and 6.3% more than the same period one year ago. Average weekday ridership during this period was 171,891 exits, 1.0% above budget, and 5.9% higher than one year ago.

Fourth quarter FY25 ridership was elevated compared with the previous quarter, even when accounting for typical seasonal variation. Average Saturday ridership in Q4 was 19.0% higher than the same period a year ago, whereas Q3 showed 14.1% growth. For Sundays, Q4 was 12.0% higher than the year before, compared to 8.3% for Q3. On a month-to-month basis, average weekday ridership increased along seasonal expectations: April (181,467), May (178,564) and June (180,521).

#### Operating Revenue

**Operating Revenue** was \$8.5M (3.1%) above budget through Q4 FY25. **Net Passenger Revenue** was \$8.2M (3.5%) positive, and **Parking Revenue** was \$1.6M (9.8%) above expectations. **Other Operating Revenue** was \$1.3M (6.1%) below budget, with \$1.3M of higher-than-expected advertising revenue offset by under budget Communications Revenue Program (CCRP) revenue (\$2.0M) and Ground Lease revenues (\$2.0M).

## Non-Operating Revenue

**Investment Income** was \$13.6M (57.9%) above budget through Q4 FY25, driven by favorable market conditions and by the disbursement of the first SB125 tranche in November, which generated unbudgeted interest revenues.

#### Financial Assistance

Sales Tax revenue was \$3.0M (0.9%) unfavorable through Q4 FY25, driven in part by lower-than-expected consumption of general consumer goods. **Property Tax** revenue was \$2.3M (3.6%) favorable through Q4 with actual revenues above budget in Alameda and Contra Costa counties. **State Transit Assistance (STA)**, was unfavorable at \$12.7M (26.1%) through Q4 due to lower than forecast performance of a statewide diesel fuel sales tax from which STA revenues are based, as well as \$4.8M in STA State of Good Repair funds budgeted in FY25 that will be received and used in FY26. **VTA Financial Assistance** was \$11.0M (31.2%) higher than budgeted due to operating expenses attributable to VTA that were updated after FY25 budget adoption.

**Other Assistance** through Q4 was \$14.4M (45.4%) favorable. Unbudgeted non-emergency Federal Assistance was \$7.9M favorable, unbudgeted State Assistance was \$3.5M favorable and Local Assistance was \$3.0M favorable. Low Carbon Fuel Standard (LCFS) credit sales were \$0.05M (0.8%) below budget.

#### Operating Expense

**Total Operating Expense** was \$27.6M (2.7%) higher than budget through the fourth quarter of FY25.

Labor costs exceeded budget through the fourth quarter by \$21.3M (2.7%), primarily driven by above budget Overtime and unfavorable Capital Labor Reimbursements, which were partially offset by underspending in Gross Wages.

Total Gross **Wages**, **Fringe Benefits & Other Labor** was \$13.8M (1.6%) below budget. However, Net Operating Wages, Fringe Benefits & Other Labor finished Q4 \$12.3M (1.7%) unfavorable to budget, driven by \$26.1M (17.2%) in below budget Capital Labor Reimbursements.

- For comparison, FY24's Net Operating Wages, Fringe Benefits & Other Labor finished Q4 \$50.0M (7.7%) unfavorable to budget, driven by \$53.7M (28.0%) in below budget Capital Labor Reimbursements.
- OPEB Funded Retiree Medical was \$5.7M favorable within the Labor budget, but this savings was
  offset by a deposit into the Allocations Reserve account 431055-ORA RHBT Contributions. This net
  neutral action was taken to preserve cash flexibility in future years by placing retiree medical
  contributions into a reserve instead of the District's Retiree Health Benefits Trust (RHBT), an action
  continuing in FY26.

Total gross **Overtime** was \$89.4M through Q4, above budget by \$12.4M, and \$9.1M higher than FY24. A share of BART's overtime costs are reimbursed by capital funding sources; when they are accounted for, net operating overtime variance is \$9.1M (15.9%) unfavorable to budget, compared to \$8.5M (16%) unfavorable to budget in FY24. The District continues to make efforts to reduce overtime where possible, without impacting service delivery or passenger and employee safety.

BART's overtime mostly occurs in four operational areas: Transportation, Maintenance, BART Police, and Rolling Stock & Shops (RS&S). The first three overspent their overtime budgets in FY25, while savings in RS&S partially offset the total.

**Non-labor** was higher than budget at year-end by \$6.3M (2.5%).

- Professional Fees were \$13.0M (25.7%) over budget, mostly due to \$18.5M of unbudgeted Misc. Non-Capital Professional Fees. These expenses were budgeted as capital work but reclassified at year-end as operating expenses. The revenues that funded these costs was also shifted to operating; the net effect is neutral as the adjustments fully offset each other.
- Miscellaneous Expenses were \$6.6M (20.4%) unfavorable to budget, mostly due to a \$16.4M deposit into the Liability Reserve to fund anticipated legal settlement costs. This negative variance was slightly offset by \$8.4M of favorable Clipper Fees due to the delay in the launch of Clipper 2.0 improvements.
- Electrical Power was \$7.9M (12.9%) favorable. High hydroelectric generation across the state decreased power costs statewide. In addition, total electric load was 3.1% lower than projections, driven by a similar decrease in total car-miles in the BART system.
- Material Usage was \$4.2M (8.3%) favorable, mostly due to \$5.3M of favorable Inventory Write-Offs & Adjustments.

## **Debt Service and Allocations**

- **Debt Service** was on budget. **Allocations** were \$7.4M (23.2%) favorable through Q4. Reverse Capital Allocations of \$15.2M were made at year-end to offset reclassifications of capital costs to operating.
- \$5.7M deposit into an operating reserve account for Retiree Health Benefit Trust contributions as part of the District's strategy to conserve cash in advance of FY27.

### Note on net neutral year-end accounting adjustments

The numbers shown in the attached documents include higher revenues and expenses than anticipated due to year-end accounting adjustments to re-classify approximately \$32M in expense from capital to operating expenses. These costs were budgeted and undertaken as capital work (e.g. for State of Good Repair preventive maintenance) but were ultimately appropriately classified as operating expenses. The funding for these costs has also been moved to operating, so both revenue and expense were increased; the net effect is neutral as the adjustments fully offset each other.

## **Emergency Assistance**

The District required \$314.4M in federal emergency funds and SB 125 funding to cover the shortfall between operating revenue and expense through the fourth quarter of FY25, which was \$13.8M (4.2%) less than anticipated in the budget.

#### **Financial Position**

## Accounts Receivable, Cash, and Investments

As of June 30, 2025, \$65.1M in accounts receivable was outstanding, with approximately \$45M (69%) of receivables in current status, \$11M (17%) receivables outstanding between 31 to 90 days, and \$8.8M (14%) over 90 days due. After June 30, 2025, approximately \$56.9M (87%) of the total outstanding accounts receivable have been collected.

BART had \$1.05B in cash and investments between its capital accounts allocated from operations and General Fund. BART's weighted average return on investments in US government securities in Q4 was 4.03%, lower than what was realized in the prior quarter due to an expected reduction in the Federal Funds rate.

#### Outstanding Bonds, Loan and Debt Service

As of June 30, 2025, the District has outstanding principal bonds obligations of \$2.9B and \$153M for the TIFIA loan. Debt service payments for outstanding bond obligations are paid on August 1 and February 1 of each year for General Obligation bonds and July 1 and January 1 for Sales Tax bonds. All debt service payments were made timely and in accordance with the debt service schedules. Annual debt service of all combined debt was paid accordingly.

#### Reserves

BART's total reserves declined from \$313M from the previous quarter to \$265.8M at the end of June 30, 2025. The decline was primarily driven by the \$54.4M drawdowns from the ARPA Reserve (\$13.8M) and the SB125 State and Regional Assistance (\$40.6M) which were needed to offset operating costs during the quarter.

Starting May 2025, the District began deferring contributions of the Actuarially Determined Contribution (ADC) to the Retiree Health Benefit Trust (RHBT) and set it aside to an operating reserve account. For Q4 FY25, the amount deferred and set aside to an operating reserve account was \$5.7M.

BART's reserve balance is comprised of \$17.6M from the unused portion of SB 125 earned in fiscal year 2025 and Working Capital Reserve fund with a balance of \$93.3M as of June 30, 2025. BART's other remaining operating reserve funds (Operating Reserve, Insurance Calamity Reserve, General Reserve for Economic Uncertainty, Low Carbon Fuel Standard Credits, Fiscal Stability – Pension, and RHBT Deferred Contribution) totaled \$154.9M as of June 30, 2025.

## Post-Employment Benefits

BART maintains three trusts to offset liabilities generated by post-employment benefits. For FY25, net assets of all three trusts benefited from the upward run in global financial markets as central banks cut interest rates. Q4 FY25 resulted in 7.4% investment gain for both the RHBT and the Survivor's Benefit Trust (SBT). The District's Section 115 Pension Trust gained 1.6% during the quarter due to the decline in interest rates on bonds, which lifted the price of bonds.

As of June 30, 2025, the District's assets in its Section 115 Pension Trust, which was set-up to offset future pension liabilities, increased to \$42.6M, a gain of \$2.73M (6.9%) in FY25. BART's two Other Post Employment Obligations (OPEB), the RHBT and SBT, saw returns of \$74.6M (12.1%) and \$1.5M (12.2%), respectively, in FY25.

Milliman, the District's actuary, completed the actuarial valuation on the Retiree Health Benefit Trust, the Survivor Benefit Trust and Retiree Life Insurance Plan as of June 30, 2024. The latest valuation reported that the funded ratio of the RHBT has improved from 70.5%, as shown in the previous valuation, to 74.3%. Actuarial valuation for the SBT also reflected an increase in funded ratio, from the previous valuation of 51.9% to 66.1%.

If you have any questions about this report, please contact Joseph Beach, Chief Financial Officer, at joseph.beach@bart.gov.

Michael Jones

**Robert Powers** 

cc: Board Appointed Officers
Deputy General Manager
Executive Staff

# **FY25 Operating Results**

(\$ million)

		Budget	Actual	Var.	%
Sources:					
	Rail Passenger Revenue	235.1	243.3	8.2	3%
	ADA Passenger Revenue	0.6	0.6	0.0	4%
	Parking Revenue	16.5	18.1	1.6	10%
	Other Operating Revenue	21.9	20.5	(1.3)	-6%
	Non Operating Revenue	23.5	37.1	13.6	58%
	Sales Tax	320.3	317.3	(3.0)	-1%
	Property Tax	64.3	66.6	2.3	4%
	State Transit Assistance (STA)	48.8	36.0	(12.7)	-26%
	VTA Financial Assistance	35.2	46.1	11.0	31%
	Low Carbon Transit Operations Program	11.0	11.0	0.0	0%
	Low Carbon Fuel Standard Program	6.0	6.0	0.0	-1%
	Local & Other Assistance	14.8	29.2	14.5	98%
	Total Sources	797.8	831.8	34.0	4%
<u>Uses:</u>					
	Labor	780.6	802.0	(21.3)	0.0
	ADA Paratransit	22.5	22.4	0.1	0%
	Purchased Transportation	8.6	7.7	0.9	11%
	Power	61.6	53.7	7.9	13%
	Other Non-Labor	160.5	175.7	(15.2)	-9%
	Total Expense	1,033.9	1,061.5	(27.6)	-3%
	Debt Service	60.2	60.2	0.0	0%
	Capital & Other Allocations	32.0	24.6	7.4	23%
	Total Debt Service & Allocations	92.2	84.8	7.4	8%
	Total Uses	1,126.1	1,146.3	(20.2)	-2%
	Net Result Before Financial Assistance	(328.2)	(314.4)	13.8	4%
	Emergency Assistance Applied	328.2	314.4	(13.8)	-4%
	NET RESULT	0.0	0.0	0.0	

# FY25 Quarterly Financial Report - Fourth Quarter

	Q4	Q4	Q4	YTD	YTD	YTD	YTD	Q3 YE
	Budget	Actuals	Variance	Budget	Actuals	Variance	Variance %	Forecast
Operating Revenue								
Net Passenger Revenue	63.9	67.7	3.8	235.7	243.9	8.2	3.5%	240.4
Parking Revenue	4.1	4.8	0.7	16.5	18.1	1.6		17.9
Other Operating Revenue	6.0	5.1	(0.9)	21.9	20.5	(1.3)		22.6
Total Net Operating Revenue	73.9	77.6	3.6	274.1	282.5	8.5	3.1%	280.9
Non Operating Revenue - Investment Income	4.7	8.5	3.8	23.5	37.1	13.6		33.2
Total Non Operating Revenue		8.5	3.8	23.5	37.1	13.6		33.2
Total Revenue	78.6	86.1	7.5	297.5	319.6	22.1	7.4%	314.1
Financial Assistance								
Sales Tax	76.9	77.2	0.3	320.3	317.3	(3.0)	-0.9%	311.9
Property Tax	30.9	28.8	(2.1)	64.3	66.6	2.3		66.9
State Transit Assistance	4.4	22.8	18.3	48.8	36.0	(12.7)	-26.1%	49.2
VTA Financial Assistance	8.8	18.8	10.0	35.2	46.1	11.0	31.2%	36.0
Other Assistance, Net of Emergency Assistance	5.2	12.9	7.7	31.8	46.2	14.4	45.4%	36.4
Total Financial Assistance	126.3	160.5	34.2	500.3	512.2	11.9	2.4%	500.3
Total Operating Sources	204.9	246.6	41.7	797.8	831.8	34.0	4.3%	814.4
Operating Expense								
Gross Wages, Fringe & Other Labor	212.6	206.5	6.1	874.9	861.1	13.8	1.6%	868.8
Capital Reimbursements - Labor & Fringe	(37.3)	(29.6)	(7.8)	(151.3)	(125.2)	(26.1)		(135.8)
Subtotal - Net Operating Labor & Fringe	175.3	177.0	(1.7)	723.6	735.9	(12.3)		733.0
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Gross Overtime	19.3	22.8	(3.6)	77.0	89.4	(12.4)	-16.1%	88.3
Capital Reimbursements - Overtime	(5.0)	(7.1)	2.1	(20.0)	(23.3)	3.3	16.6%	(24.8)
Subtotal - Net Operating Overtime	14.3	15.7	(1.4)	57.0	66.1	(9.1)	-15.9%	63.5
Total Operating Labor	189.5	192.7	(3.1)	780.6	802.0	(21.3)	-2.7%	796.5
Electric Power	15.1	13.4	1.8	61.6	53.7	7.9	12.9%	58.6
Purchased Transportation	7.8	7.6	0.1	31.1	30.1	1.0	3.3%	31.8
Other Non Labor	39.3	68.0	(28.7)	160.5	175.7	(15.2)	-9.5%	146.2
Total Non Labor	62.2	89.0	(26.8)	253.2	259.5	(6.3)	-2.5%	236.6
Total Operating Expense	251.8	281.7	(29.9)	1,033.9	1,061.5	(27.6)	-2.7%	1,033.1
Debt Service and Allocations								
Debt Service	15.0	15.0	(0.0)	60.2	60.2	(0.0)	0.0%	60.2
Capital and Other Allocations, Net of Emergency Assistance	8.0	4.2	3.8	32.0	24.6	7.4	23.2%	32.0
Total Debt Service and Allocations	23.0	19.3	3.8	92.2	84.8	7.4	8.1%	92.2
Total Operating Uses	274.8	301.0	(26.2)	1,126.1	1,146.3	(20.2)	-1.8%	1,125.3
Net Operating Result Before Emergency Assistance	(69.9)	(54.4)	15.5	(328.2)	(314.4)	13.8	4.2%	(310.9)
Federal Emergency Assistance Applied	l 11.9	13.8	1.9	270.2	273.8	3.6	1.3%	270.2
SB125 Emergency Assistance Applied		40.6	(17.4)	58.0	40.6	(17.4)		40.7
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Net Operating Result After Emergency Assistance	0.0	0.0	0.0	(0.0)	0.0	0.0	0.0%	0.0
Operating Result (Deficit)	(177.8)	(204.1)	(26.3)	(759.8)	(779.0)	(19.1)	-2.5%	(752.2)
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System Operating Ratio Rail Cost / Passenger Mile (\$)	29.4%	27.5% \$ 1.27	-1.8%	26.5%	26.6%	0.1% \$ 0.01		27.2%

FY25 Q4

Emergency Assistance to BART (as of June 30, 2025)

Expenditures (\$M) - applied to offset incurred expenses as of 6/30/25	FY20 Actual	FY21 Actual	FY22 Actual	FY23 Actual	FY24 Actual	FY25 Actual	Total Applied
CARES	120	257	0	0	0	0	377
CRRSAA	0	41	287	50	0	0	378
ARPA + Add'l Assistance	0	0	0	266	314	274	853
SB125 State and Regional Assistance	0	0	0	0	0	41	41
Subtotal - all expenditures	120	298	287	316	314	314	1,649

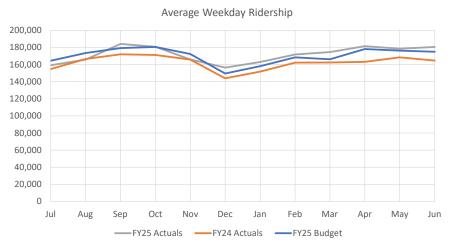
## Remaining emergency assistance in FY26

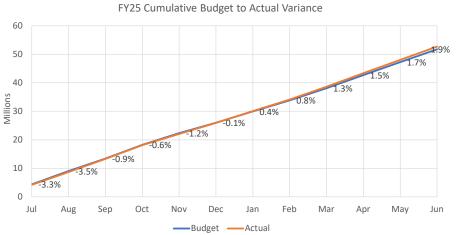
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BART received \$58M in SB 125 funds in FY25. An additional \$224M was received in July 2025; the remaining \$70M of the full \$352M in planned funding is expected by the end of FY26.

\$311M in emergency funding is available to BART in FY26; this number is \$3.8M less than assumed in the adopted FY26 operating budget.

# FY25 (Jul-Jun) Ridership Stats





Actual Budget Actual FY24 YTD FY25 YTD FY25 YTD **Exits** Weekday 162,374 170,323 171,981 99,766 Saturday 90,795 95,154 74,566 Sunday 68,080 72,346 49,609,918 51,747,000 52,714,285

Total

FY25 YTD Actual vs.					
FY24 YTD Actual	FY25 YTD Budget				
105.9%	101.0%				
109.9%	104.8%				
109.5%	103.1%				
106.3%	101.9%				

Clipper Product Avg Net Fare

