



Business Advisory Council Meeting

January 28, 2026



Agenda

1. Roll Call and Public Introductions
2. Approval of Meeting Minutes
3. 2026 BAC Membership Recruitment
4. Update from Procurement on Upcoming Contracts
5. Small Business Outreach Overview
6. 3rd Annual Small Business Summit
7. Administrative Discussion
8. General Discussion & Public Comment
9. Adjournment

Roll Call and Public Introductions

Approval of Meeting Minutes

2026 BAC Membership Recruitment



Current BAC Member Terms

Last Name	First Name	Organization	1st Term Start Date	2nd Term Start Date	Termed End Date
Clark	Mydria	VST Engineering	9/1/2024	9/1/2026	8/31/2028
Firouzjaei	Arash	Achievement Eng.	9/1/2024	9/1/2026	8/31/2028
Kwok	H. Seng	S. Kwok Engineers	9/1/2024	9/1/2026	8/31/2028
Mohana	Ranjani	R Mo Global Diversity	1/1/2026	1/1/2028	12/31/2029
Newhouse	Tiffany	NP Consulting	6/1/2025	6/1/2027	5/31/2029
Roak	Debra	CRA Consultancy Group	12/1/2022	12/1/2024	11/30/2026
Santana	Paola	Social Glass Inc	10/1/2022	10/1/2024	9/30/2026
Alicea	Que	Q&A Consulting LLC	10/1/2022	10/1/2024	9/30/2026
Azad	Mahsa	Azad Engineering PC	10/1/2022	10/1/2024	9/30/2026
Hanigan	Erin	E.B. Municipal Eng.	10/1/2022	10/1/2024	9/30/2026
Hyppolite	Emmanuel	Cumming Group	10/1/2022	10/1/2024	9/30/2026
McGrue Tucker	Danelle	Fighting Back Partnership, Inc.	10/1/2022	10/1/2024	9/30/2026

2026 New Member Recruitment

- The number of BAC Members shall be no less than nine (9), with a maximum of fifteen (15) members.
 - **Current Membership:** 12
 - **Members to Term out in 2026:** 8
 - **Min/Max New Members:** 5/11

Reminders:

- Individuals from Small Business, Community-based organizations and/or trade organizations that represent small business interests within the District's five (5) County service areas.
- Meetings are typically held quarterly from 1:00 p.m. to 3:00 p.m. in-person at BART Headquarters with the option to join virtually (via Zoom).

2026 Membership Application

BAC applications are open year-round and will be reviewed periodically.

Applicants must submit the following:

1. Completed BAC application (www.BART.gov/OCR)
2. Letter of recommendation from your organization (*maximum one page*)
3. Cover letter outlining your interest (*maximum one page*)

Email Application Packet to Alexandra Arroyo via email: Alexandra.arroyo@bart.gov

BAC Recruitment Efforts

Recruitment Efforts

- Website advertisement
- Outreach via our vendor lists
- Email communications to Community Based Organizations
- BAC Member recommendations
- Advertisement during small business outreach meetings

BAC Request

- Reach out to your networks
- Provide recommendations for additional outreach opportunities

Update from Procurement on Upcoming Contracts

Upcoming Construction Contracts

PUBLIC WORKS CONTRACTS (CONSTRUCTION)

Contract Number	Title	Projected Advertisement	Contact	Est. Value
17HM-110	Met-G Generator Replacement	TBD	APalmqu@bart.gov	\$9M - \$10M
15CQ-211B	Procurement of Direct Fixation Fastener Assembly	TBD	APalmqu@bart.gov	\$2.5M - \$3M
14NL-140	Coliseum Station Elevator Modernization	Feb 2026	chogan@bart.gov	\$7M
15TC-206	East Bay, Berkeley and Oakland Street Grating Rehabilitation	Feb 2026	tnorris@bart.gov	\$3M

Retrieved 1/15/2026 from BART's Upcoming Procurements webpage at <https://www.bart.gov/about/business/procurement/lookahead>



Upcoming Professional Services Agreements

Contract Number	Title	Projected Advertisement	Contact	Est. Value
6M8215	Construction Management Services 2025	Mar 2026	christina.cagaanan@bart.gov	\$135M
6M2125	Bond Underwriting Services	Apr 2026	christina.cagaanan@bart.gov	Revenue - Generating
6M4916	Breath and Urine Collection Services	Mar 2026	christina.cagaanan@bart.gov	\$5M
6M3787	Axle Modification Services	Feb 2026	veronica.zamani@bart.gov	\$1.1M

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Materials, Equipment & Supplies

MATERIALS, EQUIPMENT & SUPPLIES

IFB Number	Title	Projected Advertisement	Contact	Est. Value
IFB 9149	Portable Hydraulic Rerailing Equipment	TBD	mquiroz@bart.gov	\$280K
IFB 9150	Fall Protection Building Rooftop	TBD	mquiroz@bart.gov	\$211K
IFB 9151	MUX Conductor Cable	TBD	mquiroz@bart.gov	\$240K
IFB 9152	Diesel Stake Truck Tractor with 5TH Wheel	TBD	mquiroz@bart.gov	\$201K

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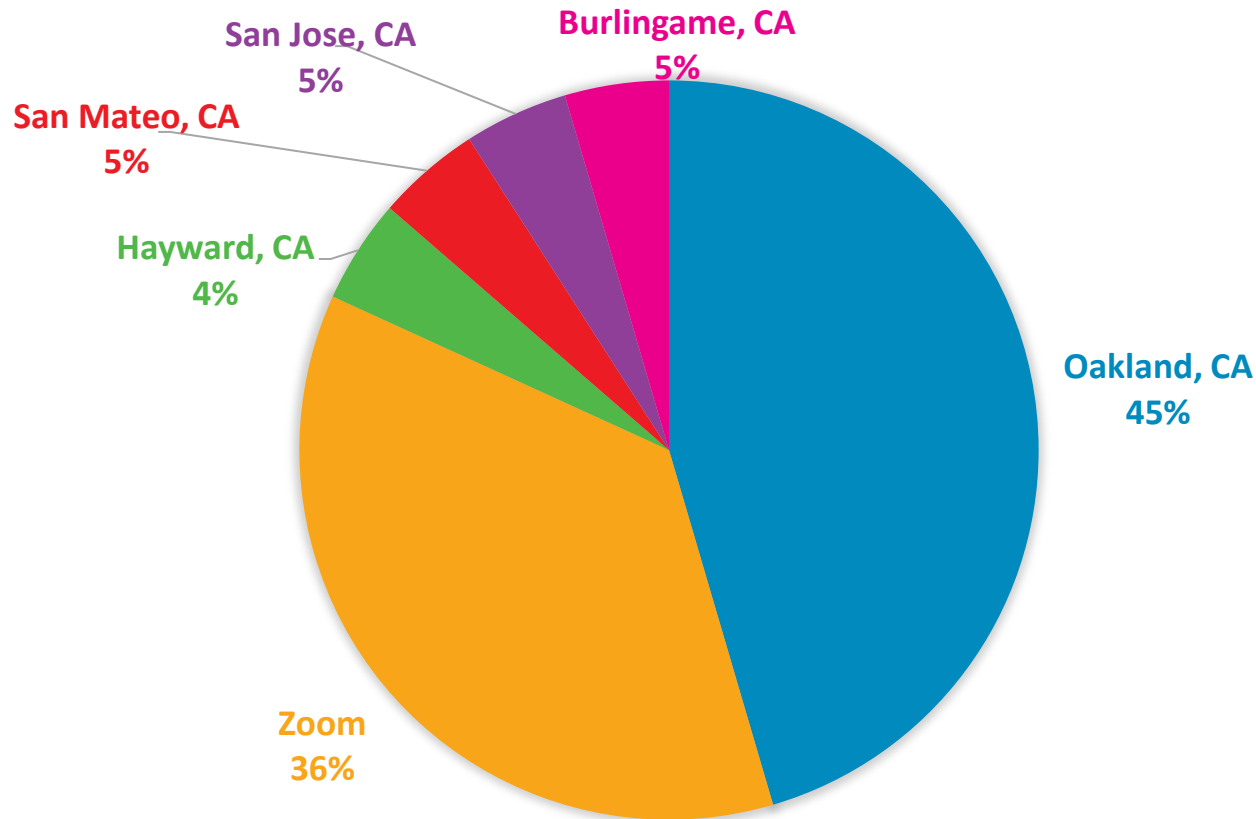
Small Business Outreach Overview

Outreach Events Metrics

CY 2025

Total Outreach Events	22
Total Attendees	2,249
BART Sponsored Events	10
Avg. Attendees per BART Events	45

Outreach Locations and Access - CY 2025



Upcoming Events

Spring 2026

February

- 1/30/2026 – Alameda County Public Works Agency
- 2/4/2026 - APEX 2026 North Region Contractors Bootcamp
- Date TBD - BART Procurement 101
- Date TBD – BART SBE Certifications

March

- Date TBD - SFO + BOC Annual Business Fair
- Date TBD - 5th Annual Caltrans DBE-SB Summit- Fresno Convention Center

May

- 5/18/2026 - BART 3rd Annual Small Business Summit

3rd Annual Small Business Summit



2026 Small Business Summit

BART 2026 Small Business Week
May 18-22, 2026

3rd Annual Small Business Summit

Date: Monday, May 18, 2026

Registration: 12 – 1 PM

Time: 1:00 PM-4:00 PM

Location: BHQ Oakland

(Boardroom, Multipurpose Room & Bidroom)

Recap of 2025 SB Summit

- **2025 Summit Focus:** Connecting small businesses with BART staff to promote upcoming opportunities and expanding access to informal contracts under \$100,000
- Number of Attendees: 173

1	OCR Compliance Programs
2	BART Business Advisory Council
3	OCR Small Business Certification Program
4	BBC Research & Consulting- Disparity Study
5	East Bay Small Business Development Center (East Bay SBDC)
6	Norcal APEX Accelerator
7	Operations- Rolling Stock & Shop
8	Operations- Maintenance & Engineering
9	Operations- Planning/ Transportation & System Services
10	BART Business Advisory Council
11	Office of Infrastructure Delivery
12	Procurement/ Purchases
13	Office of the Chief Information Officer
14	DMZ Builders
15	Swinerton
16	Clark Construction
17	WSP
18	AECOM
19	HNTB
20	CPM Logistics
21	Jacobs
22	Small Business Support Services (SBSS)

Key Improvements for 2026 Summit

Streamline Efforts

Advertisement Channels:

- BAC member outreach
- Eventbrite Registration with confirmation emails (permission/consent to share info. *<Previous year; B2G outreach campaign (increments of 10K), CBO email list, external agency emails, sign-up sheets contact, BART OCR webpage, LinkedIn, Facebook>*)

Registration:

- Registration tables (potentially located outside of BHQ, self retrieve nametags)
- QR code for same day registration
- Name Badges: ribbon for easy identification (BART staff, attendees, vendors)

Digital Access:

- Event map
- Vendor contacts
- Services via QR code or online portal

2026 Small Business Summit

Priorities: Small Business Entity certifications & SB/Buyer Connections

Tentative Schedule:

Boardroom 12-3 PM

Registration & Socializing with Light Refreshments

Opening Remarks, Welcome, & Program Overview (GM, OCR Director & Manager)

Break

Workshop 1

Break

Workshop 2

Break

Workshop 3

Lobby & Multipurpose Room 12-4 PM

Networking (23-24 tables)

- BART Buyers
- SB Support Services
- Primes

Workshops Ideas

Topic Idea	Potential Presenters
Procurement Process – Learn how to navigate BART’s procurement system and small purchases.	Procurement
Start-Up Business Development – Practical “How-To” session with flow charts for start-ups.	APEX, SBDC
Certification Workshop – Guidance on certifications, scheduling of office hours.	OCR
Prime Spotlight – Showcase prime contractor to discuss relationship building and business development insights.	TBD
Project Staff & Prime Fireside Chat – Identify a successful Prime/BART relationship to discuss what it takes to build and sustain strong prime/subcontractor partnership on BART projects.	TBD
Additional Workshop Ideas - Post-Award Workshop, Contract and Labor Compliance Workshop, Mentor-Protégé (including CalMentor) Overview.	SBSS, OCR Staff

Administrative Discussion

General Discussion & Public Comment

Adjournment