



EXECUTIVE DECISION DOCUMENT

GENERAL MANAGER APPROVAL:		DocuSigned by: <i>Michael Jones</i> 47000790F2D7463...	GENERAL MANAGER ACTION REQ'D:		
DATE: 4/24/2026		5/7/2026	BOARD INITIATED ITEM: No		
Originator/Prepared by: Shawn Jackson Dept: Financial Analysis & Admin	General Counsel	Chief Financial Officer	District Secretary	BARC	
Signature/Date:	DocuSigned by: <i>Shawn Jackson</i> 6Z1CDDF02B74A5... 5/5/2026	DocuSigned by: <i>Amelia Sandoval-Smith</i> 2528C067C44147D... 5/5/2026 []	Signed by: <i>Joseph Beach</i> 7D9A7C6E7348456... 5/5/2026 []	DocuSigned by: <i>Robert Franklin</i> AFF4529E1F0D45C... 5/7/2026 []	DocuSigned by: <i>Sylvia Lamb</i> D00DF55389F4A3... 5/6/2026 []

Award of Agreement No. 6M3788 and 6M3789 for Standby Basic Life Support (BLS) Prehospital Emergency Services

PURPOSE:

To obtain Board Authorization for the General Manager, or his designee, to award Agreement No. 6M3788 to EMS/Rescue Services to provide Stand-by Basic Life Support (BLS) services at four (4) downtown San Francisco Stations (Embarcadero, Montgomery, Powell, and Civic Center) in an amount not-to-exceed \$1,255,210.00, and to award Agreement No. 6M3789 to EMS/Rescue Services to provide Stand-by Basic Life Support (BLS) service at West Oakland Station with EMS/Rescue Services in an amount not-to-exceed \$1,255,210.00, respectively, for a term of three (3) years with two (2) additional one-year options for each agreement.

DISCUSSION:

Since Fiscal Year (FY) 2008, the Transportation Department has secured stand-by BLS paramedic services (“Services”) at both ends of the Transbay Tube. These Services aim to reduce train delays caused by passenger illnesses and help the District achieve its Train-On-Time performance standard. BLS paramedic services is available at the downtown San Francisco Stations and West Oakland Station on non-holiday weekdays during peak travel times, specifically from 6:00-10:00 a.m. and 3:00-8:00 p.m. Additionally, these Services are requested by the District during special events, such as New Year’s Eve and San Francisco parade events.

In accordance with the system established by the State Legislature for regulating BLS Emergency Medical Services (EMS), each County designates which companies are

authorized to provide Basic Life Support (BLS) services within its jurisdiction.

On March 17, 2026, the District issued a Request for Quotations (RFQ) for Stand-by BLS Services at four (4) downtown San Francisco Stations in San Francisco County, and an RFQ for Stand-by BLS Services at West Oakland Station in Alameda County. Proposals for requested services are evaluated upon receiving a responsive proposal by the bid deadline of April 21, 2026, with the District selecting the lowest pricing for each County.

In response to the RFQs, the District received four (4) responses for San Francisco County, and seven (7) responses for Alameda County. All proposals received were evaluated and considered responsive to their respective RFQs. Pricing for Proposals received are as follows:

San Francisco County

Proposer	Base Year (Year 1-3)	Option 1 (Year 4)	Option 2 (Year 5)	Total
EMS/Rescue Services	\$753,720.00	\$250,250.00	\$251,240.00	\$1,255,210.00
Westmed Ambulance Services	\$959,280.00	\$327,600.00	\$338,032.00	\$1,624,912.00
Royal Ambulance	\$1,301,880.00	\$453,862.50	\$478,452.32	\$2,234,194.82
Falck Northern California Corp.	\$1,507,440.00	\$518,700.00	\$541,308.00	\$2,567,448.00

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Alameda County

Proposer	Base Year (Year 1-3)	Option 1 (Year 4)	Option 2 (Year 5)	Total
EMS/Rescue Services	\$753,720.00	\$250,250.00	\$251,240.00	\$1,255,210.00
Westmed Ambulance Service	\$959,280.00	\$327,600.00	\$338,032.00	\$1,624,912.00
Eagle Ambulance	\$1,211,244.00	\$284,575.00	\$285,700.00	\$1,781,519.00
Royal Ambulance	\$1,301,880.00	\$453,862.50	\$478,452.32	\$2,234,194.82

Falcon Critical Care Transport, LLC.	\$1,336,590.00	\$455,150.00	\$468,370.00	\$2,260,110.00
Falck Northern California Corp.	\$1,370,400.00	\$473,200.00	\$493,344.00	\$2,336,944.00
Arcadia Ambulance	\$2,728,800.00	\$911,000.00	\$914,600.00	\$4,569,400.00

Pursuant to the District's Non-Federal Small Business Program, the District conducted an analysis and determined that there are no certified Small Businesses certified by the California Department of General Services available for proposing this Agreement. Therefore, no Small Business Prime Preference was set for this Agreement.

The Office of the General Counsel will approve the Agreements as to form.

FISCAL IMPACT:

The service for Downtown San Francisco Stations and West Oakland Station in FY 25 actual was \$737,494.00. Assuming all options are exercised, the estimated expenditures by fiscal year are as followed:

FY 27 - \$502,480.00

FY 28 - \$504,460.00

FY 29 - \$500,500.00

FY 30 - \$500,500.00

FY 31 - \$502,480.00

The funding for FY 27 expenditures of \$502,480.00 is available in the FY 27 operating budget of the Transportation Department, Professional & Technical Services account 681300. Funding for subsequent years will be subject to availability of funds from the Transportation Department's operating budget.

ALTERNATIVES:

The Board may choose not to authorize the execution of Agreement(s) with EMS/Rescue Services and this action will end the Stand-by Basic Life Support Services being provided at

four (4) downtown San Francisco Stations and at West Oakland Station, resulting in potential significant delays to Train-On-Time performance standards when a medical emergency occurs between Civic Center Station and West Oakland Station.

RECOMMENDATION:

It is recommended that the Board adopt the following motion.

MOTION:

The General Manager, or his designee, is authorized to award Agreement No. 6M3788 to EMS/Rescue Services to provide Stand-by Basic Life Support Services at four (4) downtown San Francisco Stations in an amount not-to-exceed \$1,255,210.00, and to award Agreement No. 6M3789 to EMS/Rescue Services to provide Stand-by Basic Life Support Services at West Oakland Station in an amount not-to-exceed \$1,255,210.00, respectively, for a term of three (3) years with two (2) additional one-year options for each agreement.